

Bot Academy:

Chat bot copywriting



Andrew Warner

Bot Academy Co-Creator

The Modules

Building
Your Bot

Copywriting

Growing
Subscribers

Landing
Clients



Graceland Housing - Near New Islamabad International Airport

16K people like this including Muhammad Siddique
Organization



MAY 31, 2:31 PM

Get Started

Thank you for contacting Graceland Housing and we will reply soon. For FASTER reply, you are welcome to contact me via WhatsApp: [redacted] or email [redacted]@gracelandhousing.com We look forward to serving you. Rizwan Ali, Senior Sales Manager

Welcome Andrew Warner! 🐦
We're thrilled to know about your interest in Graceland Housing - Near New Islamabad International Airport. We are going to send you the information shortly.

We look forward to speaking with you soon.



Graceland Housing - Near New Islamabad International Airport

16K people like this including Muhammad Siddique
Organization

MAY 31, 2:31 PM

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Welcome Andrew Warner! 🐦
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We look forward to speaking with you soon.



[← Home \(4\)](#)

Graceland Housing - Near New... >

Typically replies instantly

[Manage](#)

look forward to serving you. Rizwan Ali, Senior Sales Manager

Welcome Andrew Warner! 🐦

We're thrilled to know about your interest in Graceland Housing - Near New Islamabad International Airport. We are going to send you the information shortly.

We look forward to speaking with you soon.

Best Regards,

Rizwan Ali
Senior Manager Sales & Marketing

Main Fateh Jang Road Islamabad
Pakistan

Whatsapp/Direct Cell:

[REDACTED]

Skype: rizwa [REDACTED]

I am only phone call away.



[Please Contact Me](#)



Aa





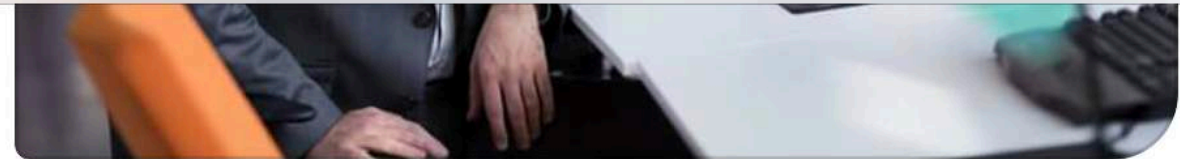
Hi Andrew. I'm Rizwan Ali.

Can I use this chat window to give you the map I promised & help you understand Islamabad real estate?

👍 Yes. Please.

Message input area with icons for attachments, camera, gallery, voice recording, text input (Aa), emojis, and a menu icon.

QWERTY keyboard with predictive text suggestions: 'I', 'The', 'I'm'.



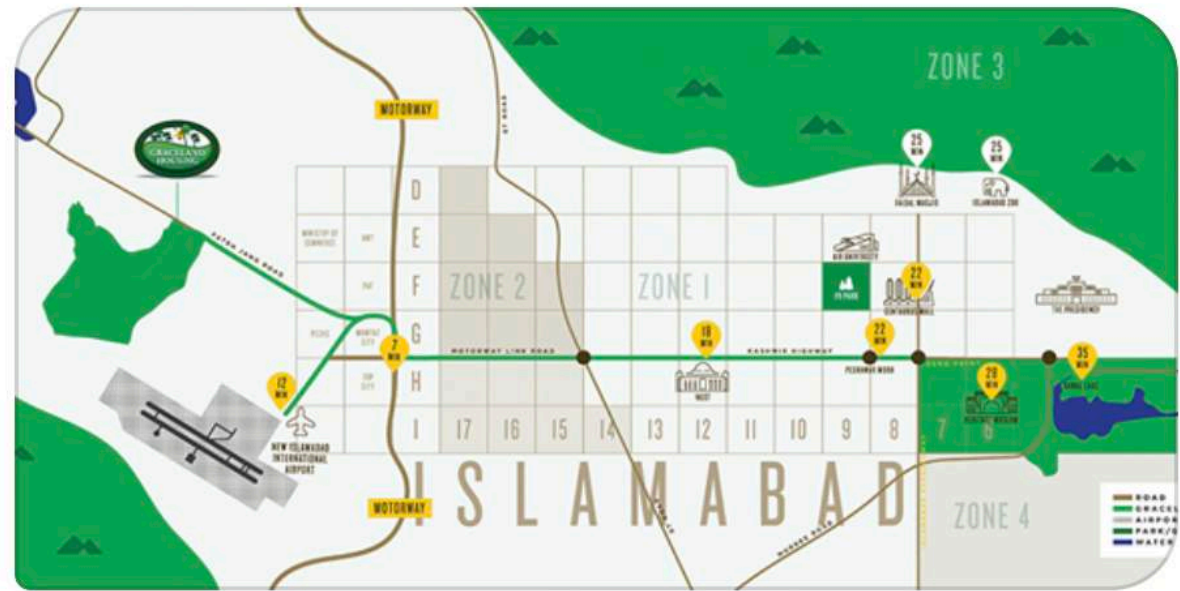
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Can I use this chat window to give you the map I promised & help you understand Islamabad real estate?



👍 Yes. Please.

👍 Yes. Please.



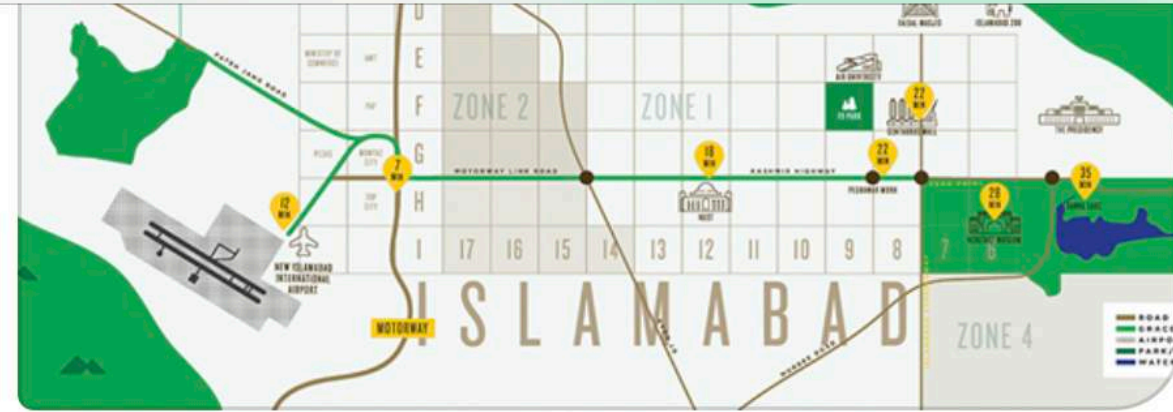
👉 That's the map.

There are times when a voice conversation is better than text.

Would you like my phone number, WhatsApp & other contact info?



See it 👉



👉 That's the map.

There are times when a voice conversation is better than text.

Would you like my phone number, WhatsApp & other contact info?

See it 👉

See it 👉

Try one of these (any time):

📞 Phone

✉ Email

📱 WhatsApp

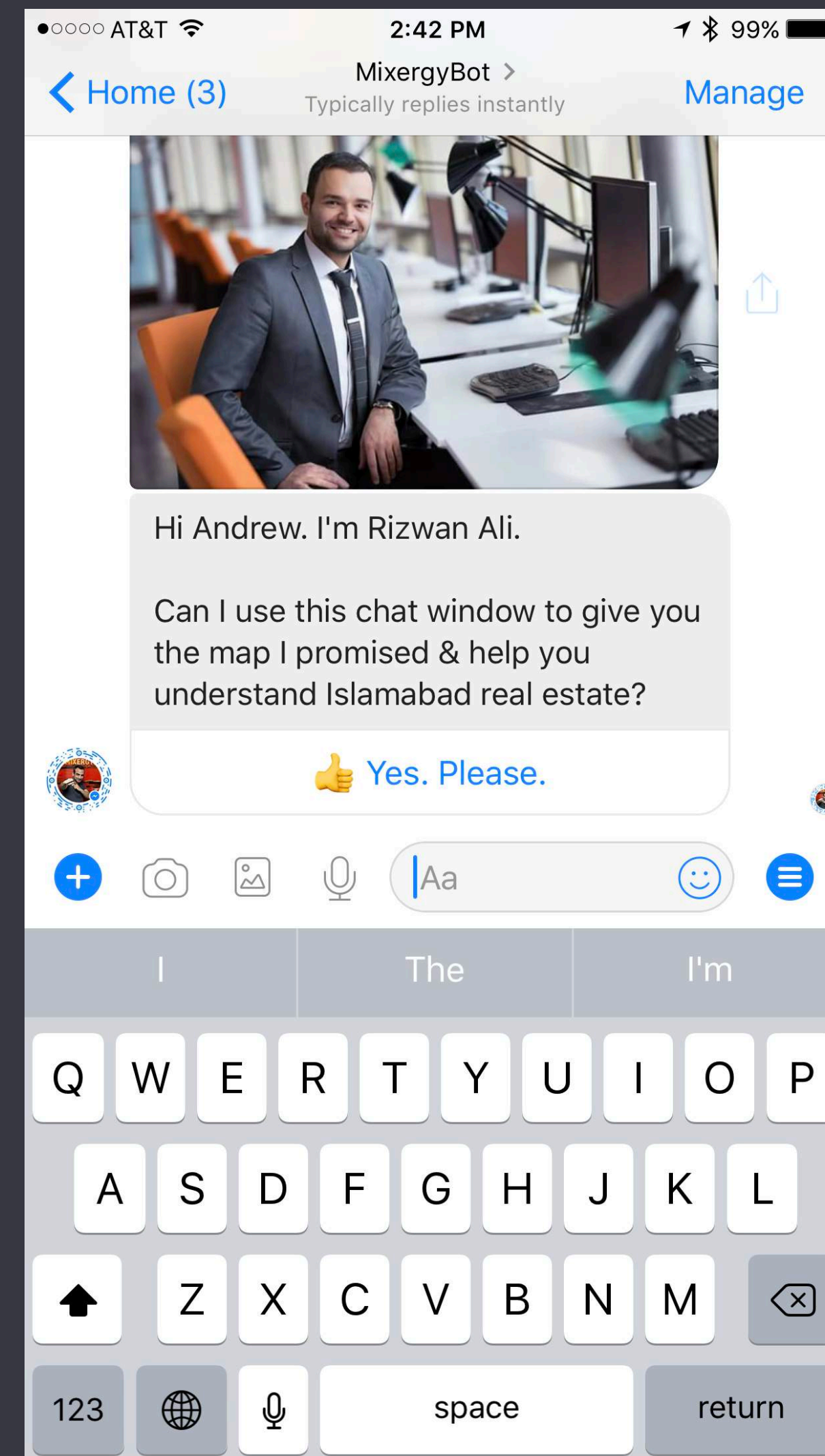
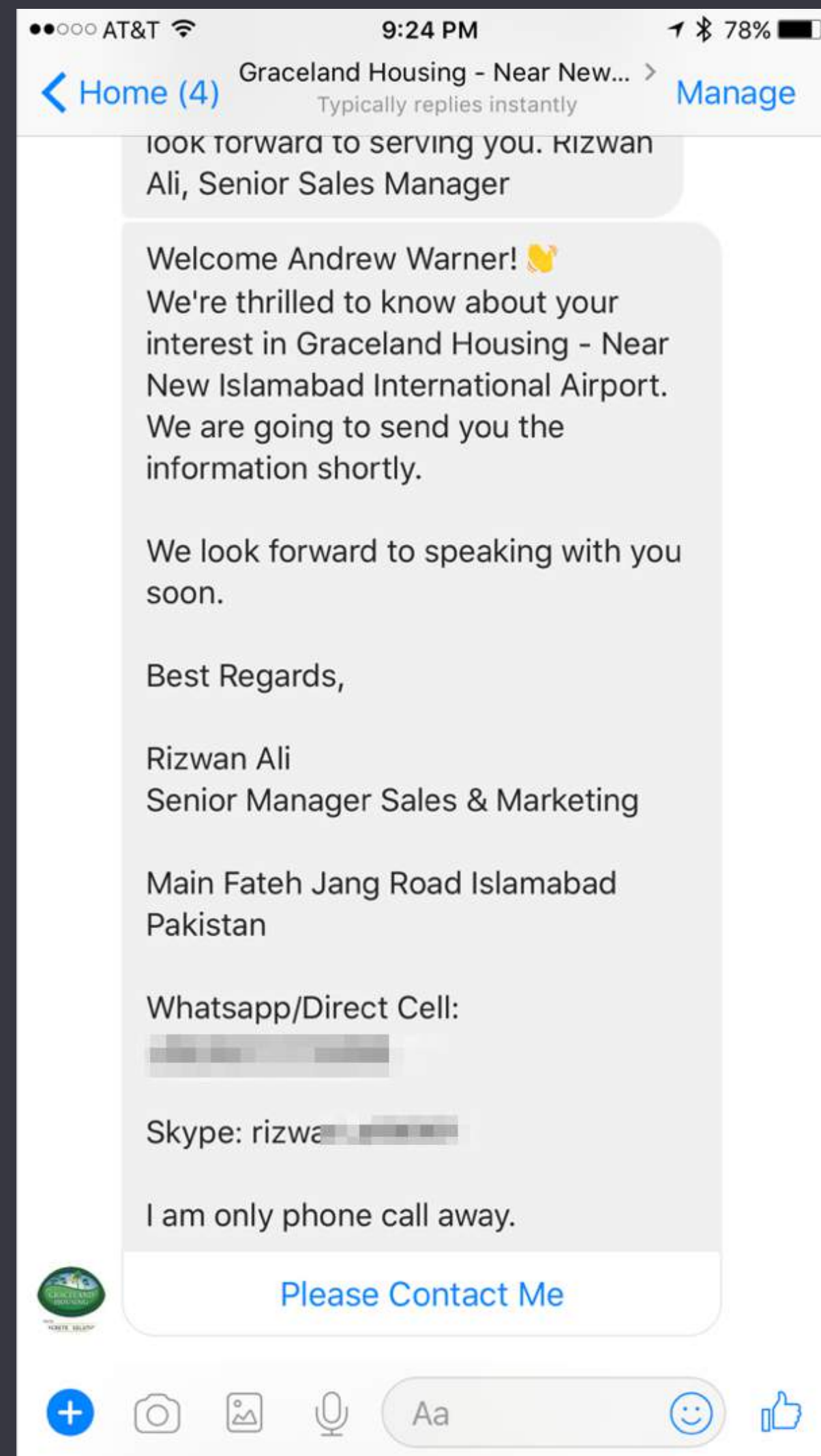
In the next few days, I'll teach you more about real estate.



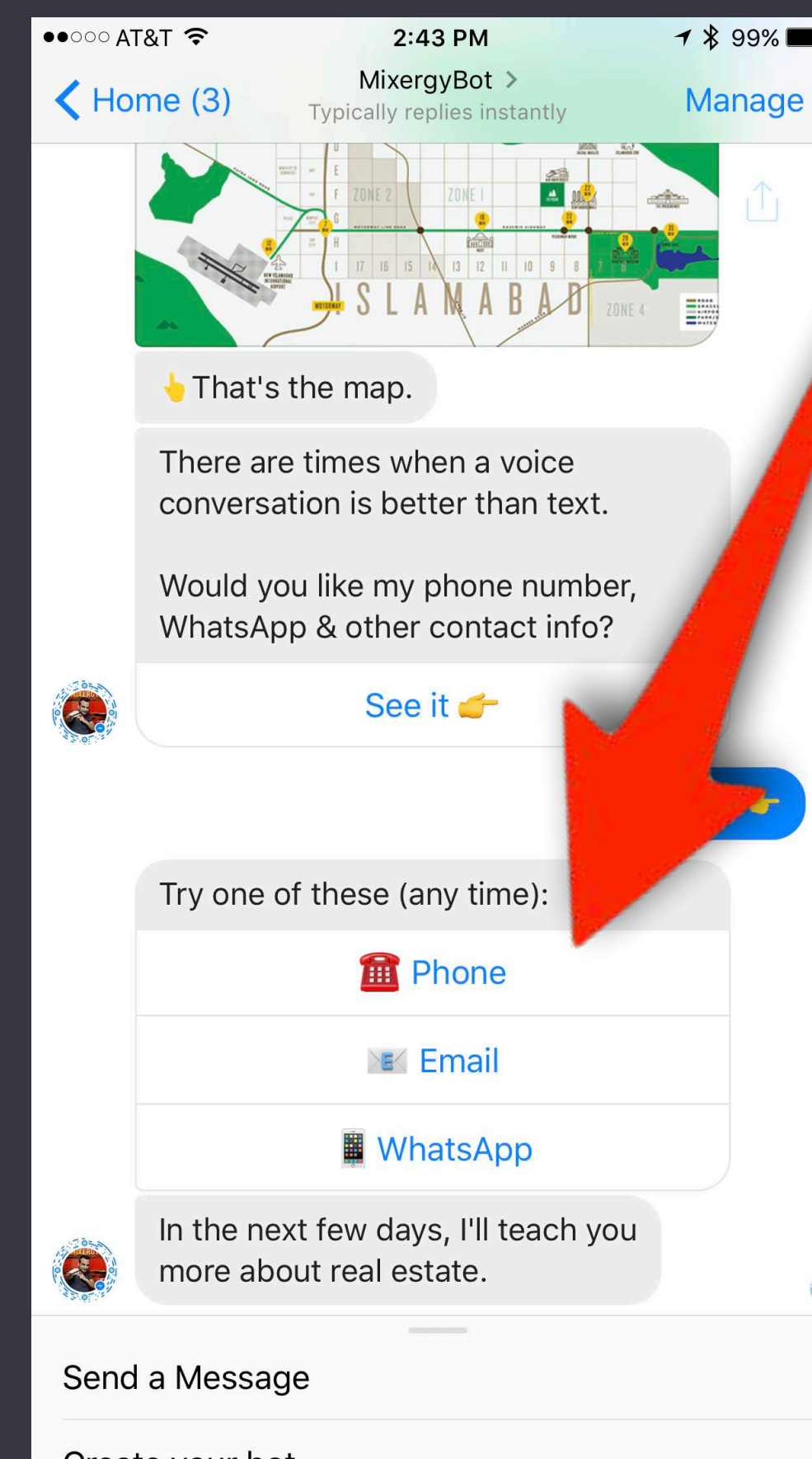
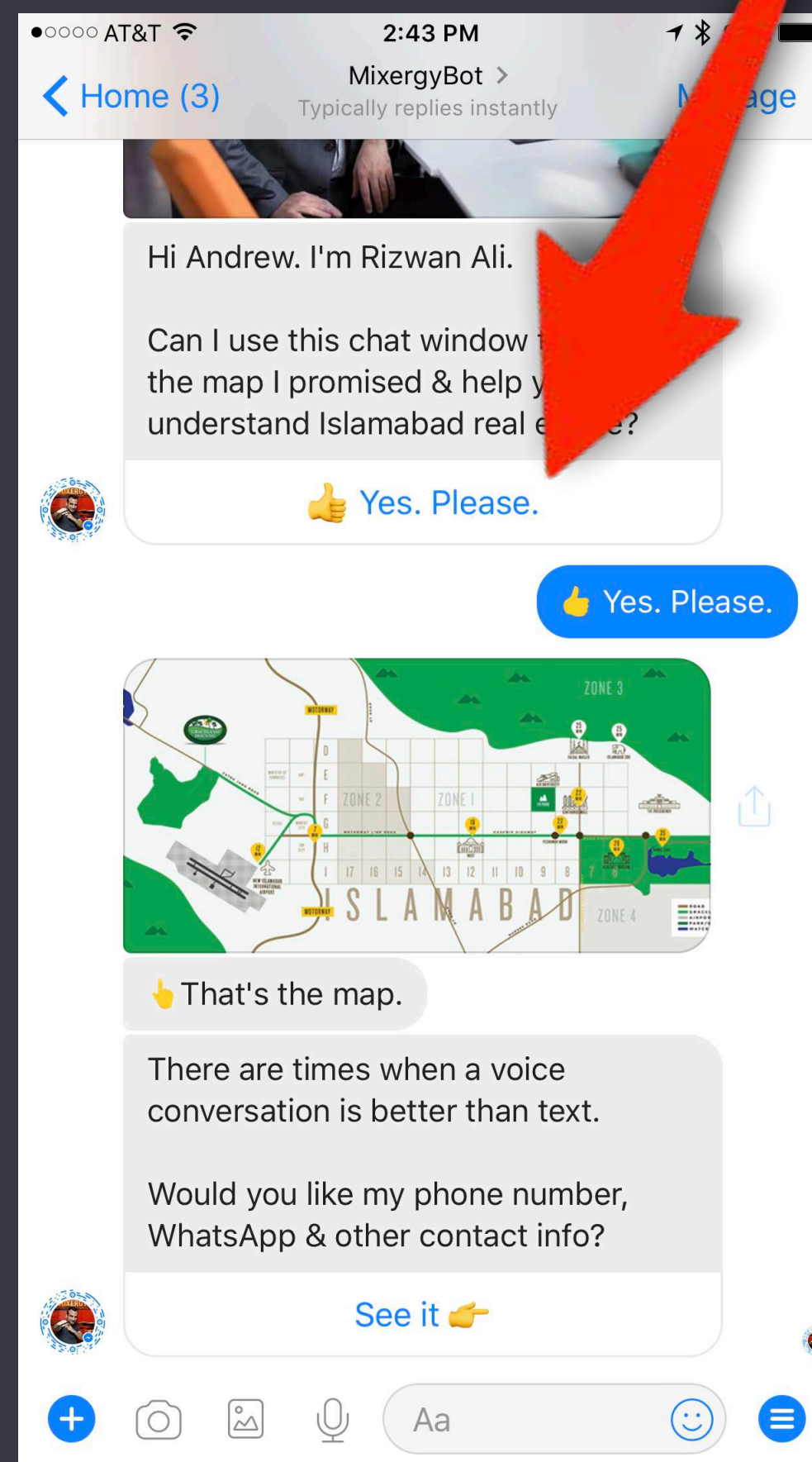
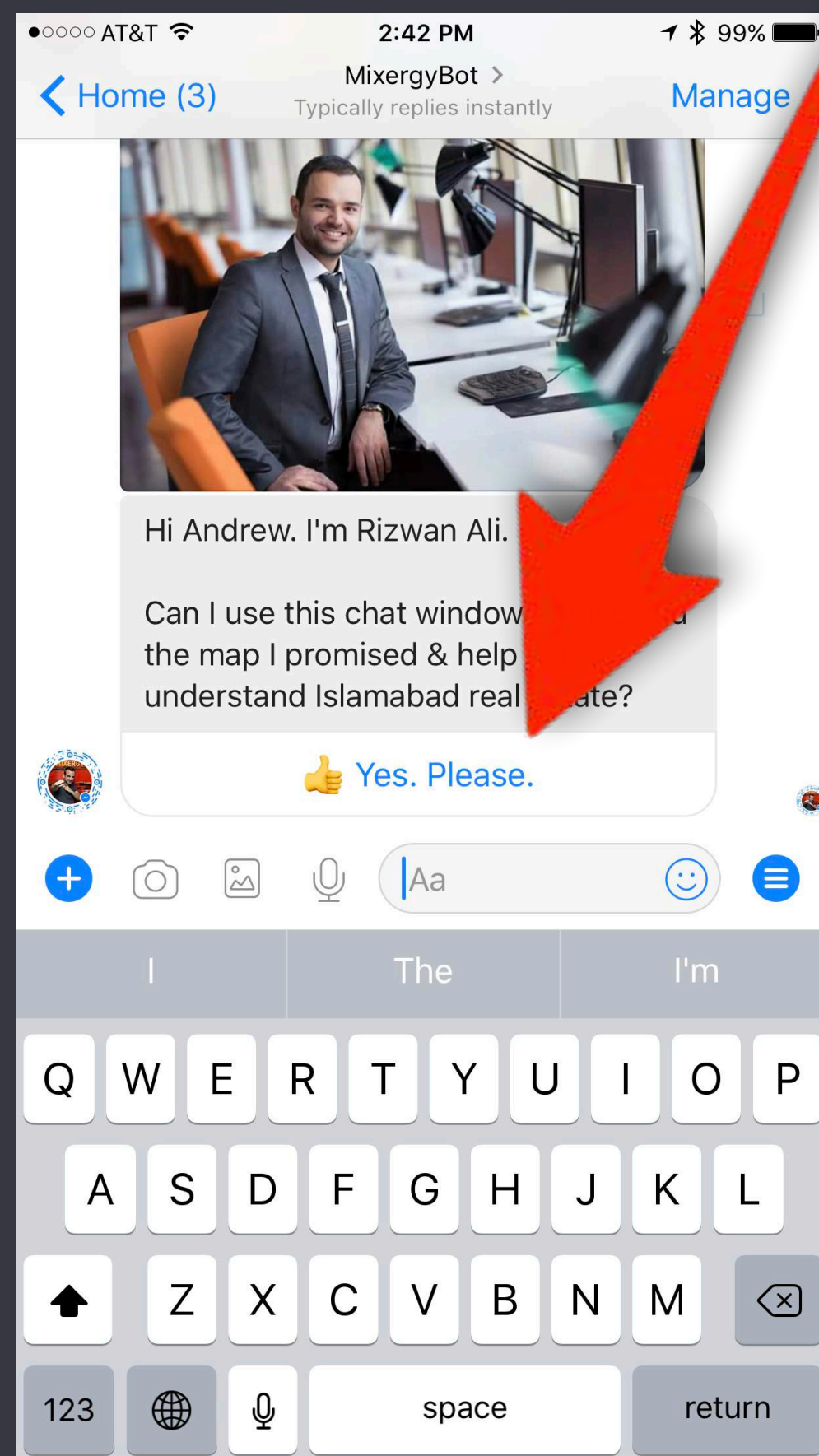
Send a Message

Create your bot

Compare for yourself



Tag for improvement & followup!



Your Super Power 

**Write compelling
content & get sales**

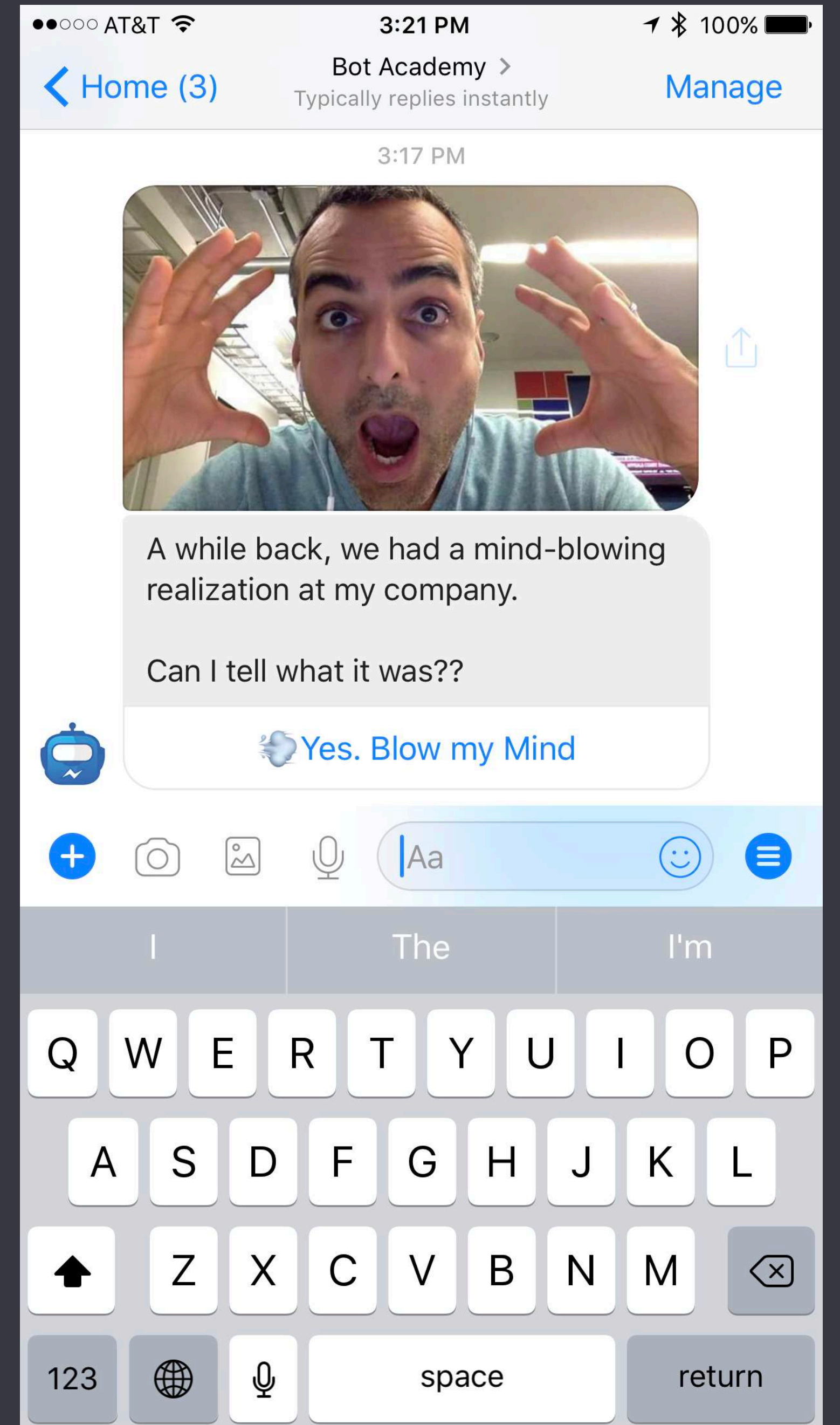
Visual



Concise Text



Interaction

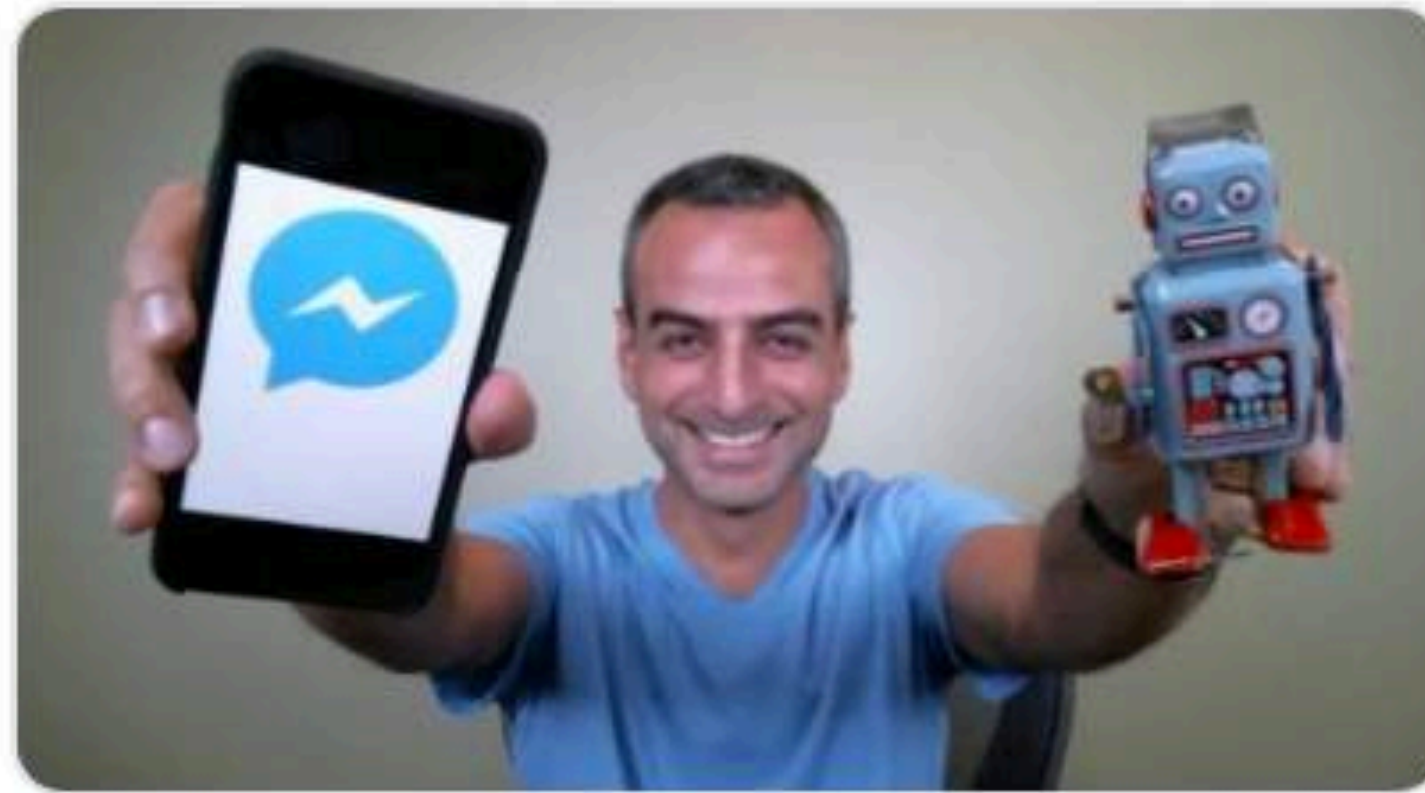


- Dashboard
- Audience
- Live Chat 25
- Growth Tools
- Engage

- Automation
- Main Messages
- Default Responses
- Welcome Message**
- Keywords
- Sequences

- Content
- Settings

Welcome Message



Bee Blop Beep Bop. I'm Bot Academy's Facebook Messenger bot.

Can I show you how you can get more sales from FB Messenger than from email newsletters?

[Yes. Show me how](#)

CTR 82%



Sent
238

Delivered
238
100.0%

Opened
237
99.6%

Clicked
189
79.4%


Typing ⌚ 6 seconds

What I'm showing you above is very BASIC marketing automation.

If we had a few hours, I could blow your mind with what's possible.

For now I just want you to know you can automate what you send people when they subscribe to your bot.

Does this make sense?

Yes, I understand 👍	CTR 81%	
Kinda 💡	CTR 14%	
No, I'm lost 😞	CTR 9%	

Dashboard

Audience

Live Chat

Growth Tools

Engage

Automation

Main Menu

Default Reply

Welcome Message

Keywords

Sequences

Content

Settings

Delay

Active

Message

After 1 day



Send Tip 1

After 1 day



Send Tip 2

After 1 day



Send Tip 3

After 1 day



Send Tip 4

After 1 day



Send Tip 5

After 1 day



Send Sales question

After 4 days



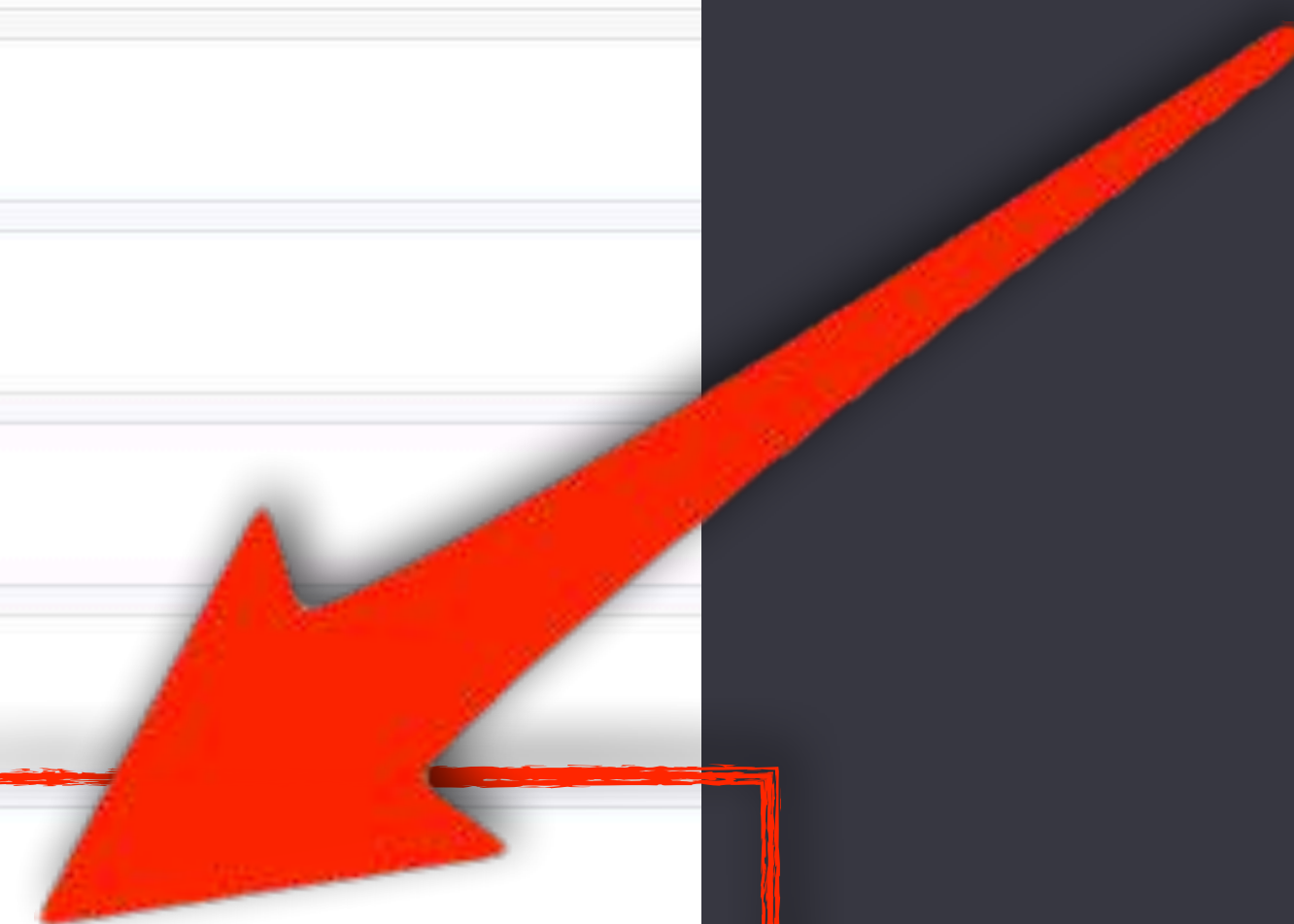
Send Tip 6

After 1 day



Send Tip 7

+ Message



Welcome Andrew! 🙌 Thank you for subscribing. The next post is coming soon, stay tuned!

P.S. If you ever want to unsubscribe just type "stop".

7:54 PM



As you know, I'm an advocate of slim running sandals.

Would you ever use sandals, like the ones I've advocated here?

👍 Yes - I'd use them

👋 I have a pair

👎 No - not for me





As you know, I'm an advocate of slim running sandals.
Would you ever use sandals, like the ones I've advocated here?

👍 Yes - I'd use them

👋 I have a pair

👎 No - not for me

👍 Yes - I'd use them



High five!

Tomorrow I'll tell you about the new sandals I created for runners like us.



Write actionable and interesting messages

Visual

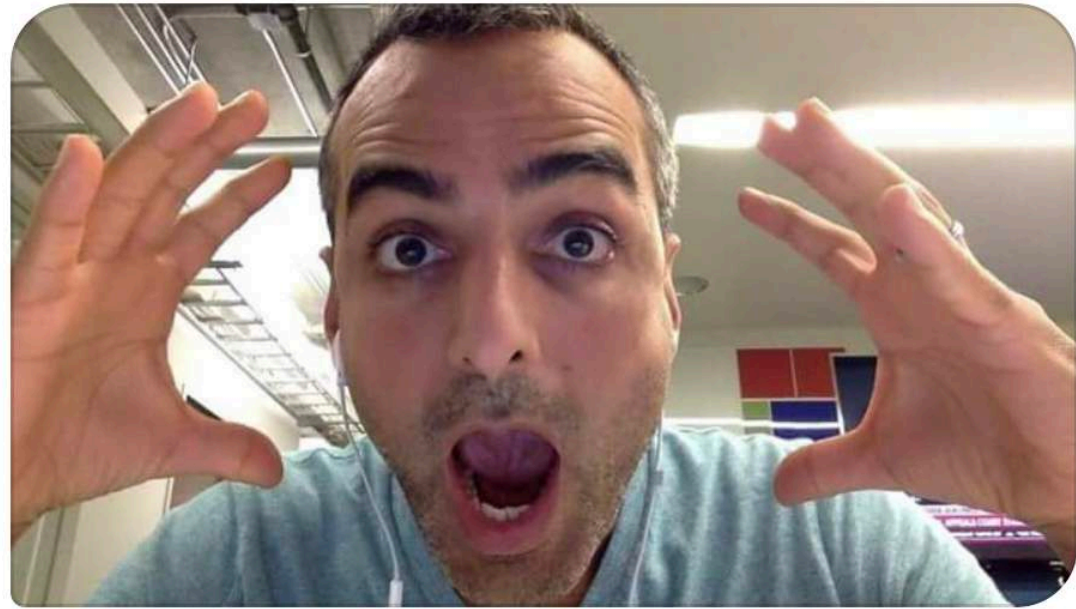


Concise Text



Interaction

3:17 PM



A while back, we had a mind-blowing realization at my company.

Can I tell what it was??



Yes. Blow my Mind

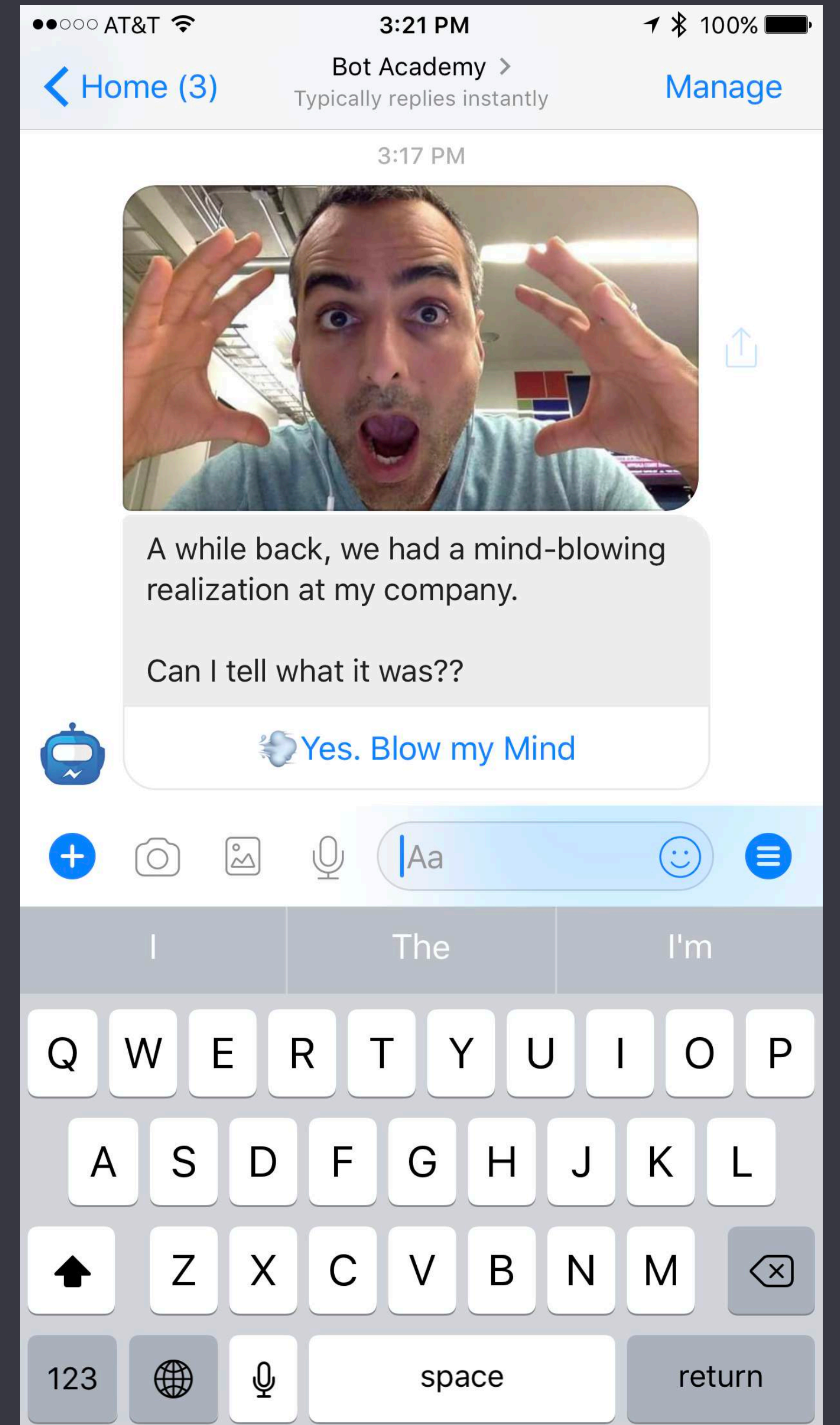
Visual



Concise Text



Interaction



Why heavy **visuals**, light
text, & more **interaction**

Invite Olivia to Messenger



Jono and Ben added a new video: BBC Interview Parody.

Shout out to all the working women out there...
Jono and Ben



MAR 31, 1:00 PM

fun memory.



With at the Met
Olivia Khalili

APR 3, 12:14 PM

Yeah, when we took the train to NY for a day. Life was simpler, huh?



Invite Olivia to Messenger



Jono and Ben added a new video: BBC Interview Parody.

Shout out to all the working women out there... Jono and Ben



MAR 31, 1:00 PM

fun memory.



With at the Met Olivia Khalili

APR 3, 12:14 PM

Yeah, when we took the train to NY for a day. Life was simpler, huh?



Message input area with icons for attachments, camera, gallery, voice recording, text input (Aa), emojis, and thumbs up.

APR 3, 12:14 PM

Yeah, when we took the train to NY for a day. Life was simpler, huh?



Aa



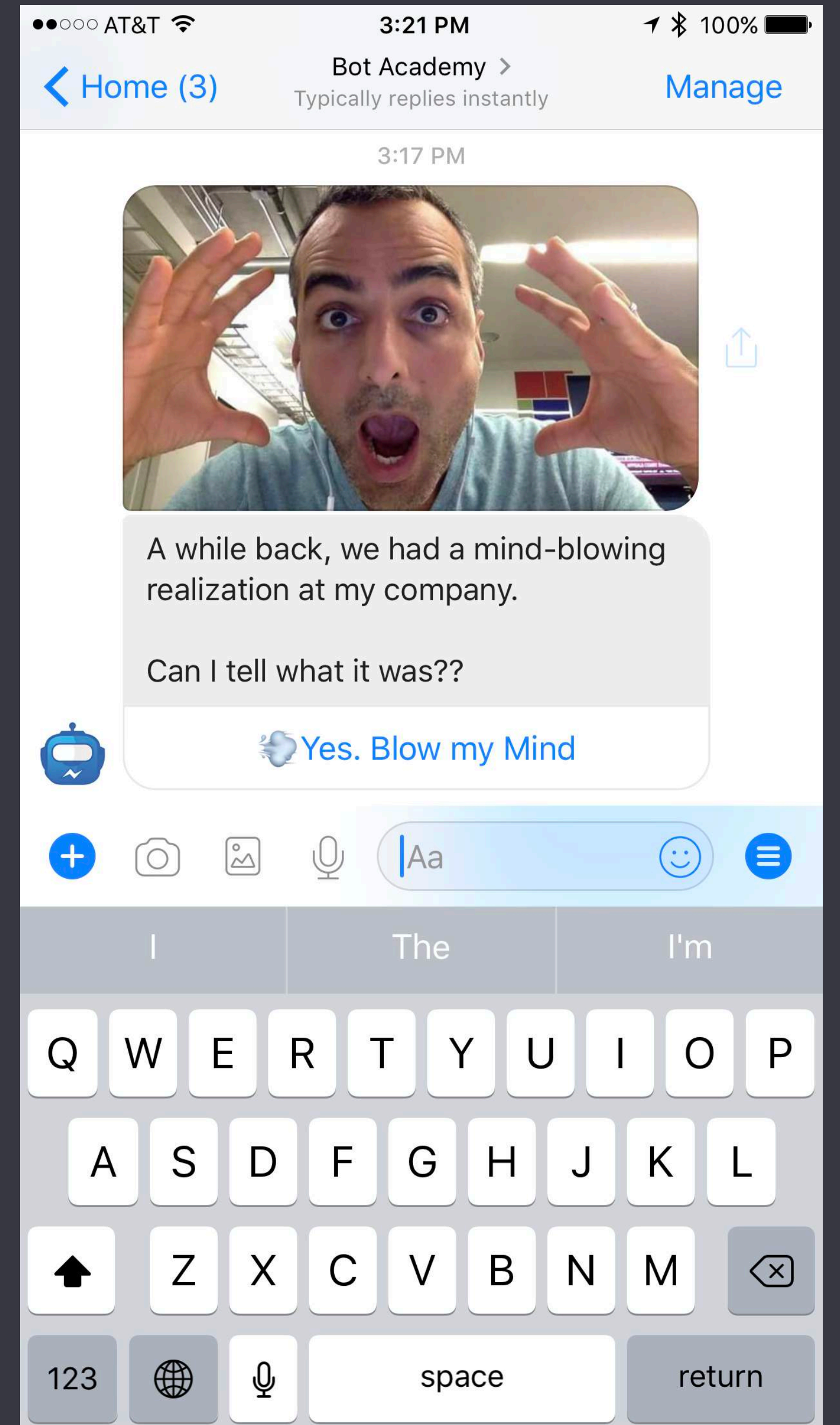
Visual



Concise Text



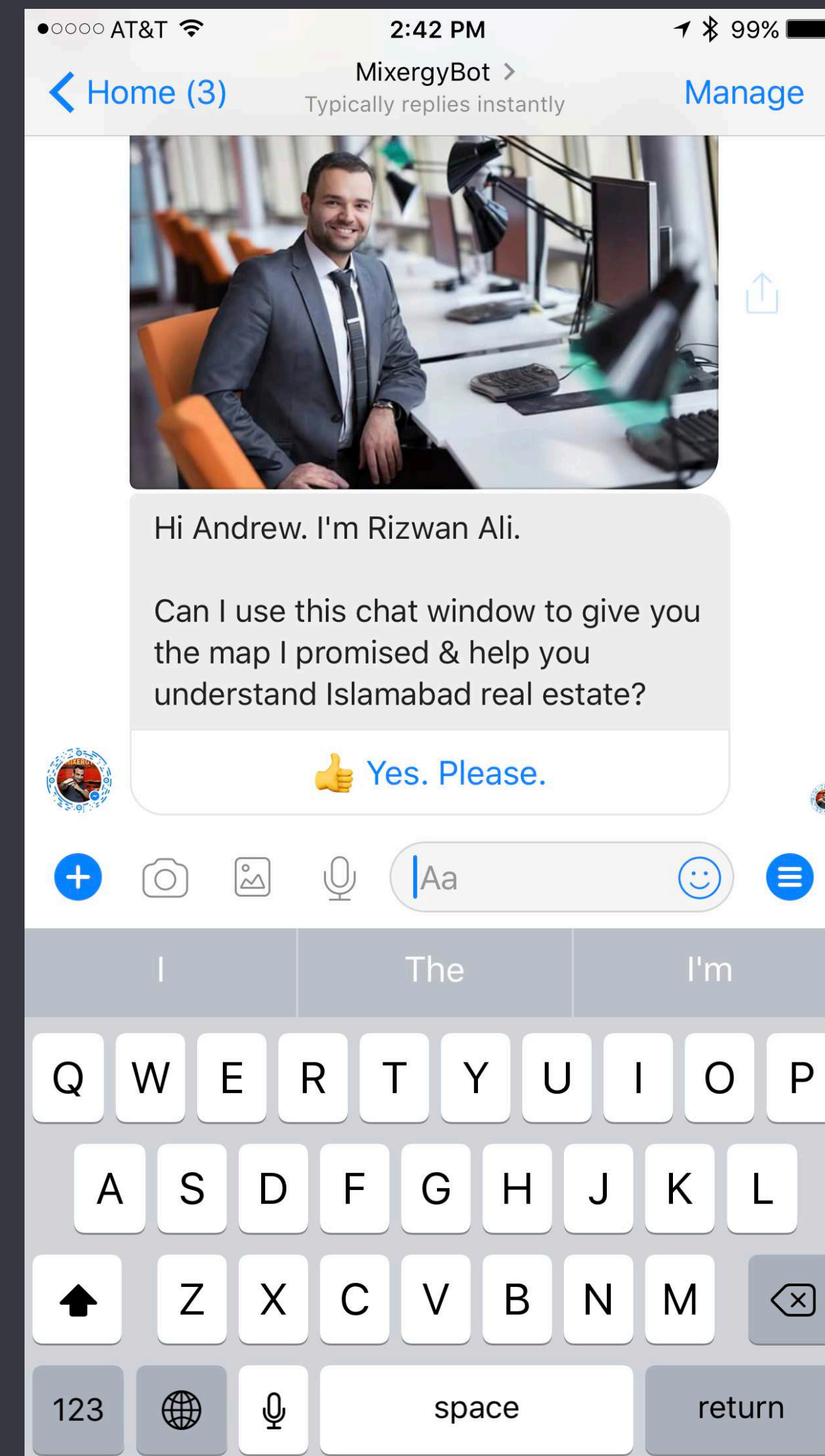
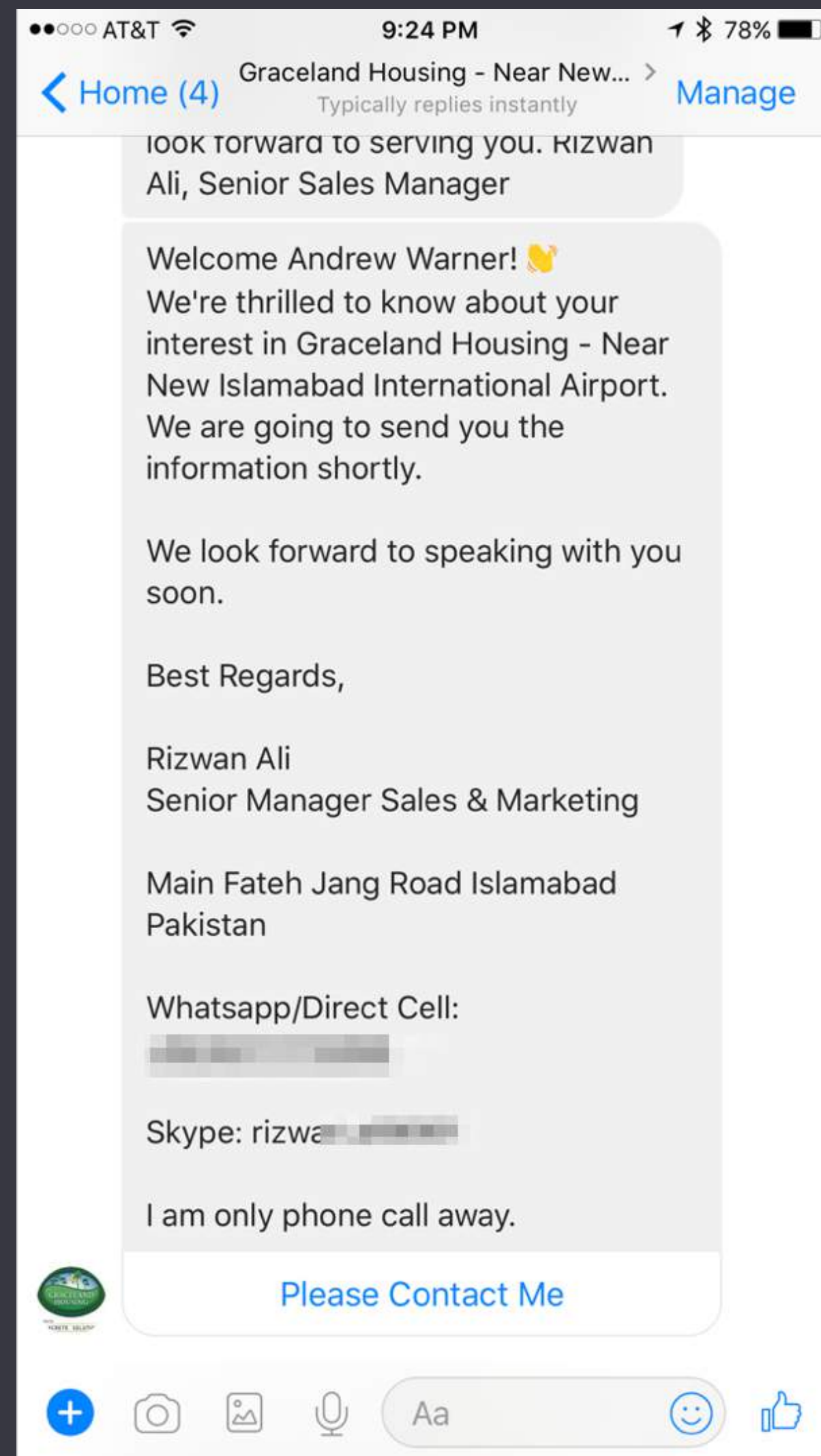
Interaction



The 3-sentence rule:

Ideally, your bot shouldn't send more than 3 sentences without a user interaction.

Compare for yourself



PLATFORMS

- Amazon Echo
- Android
- Discord
- Email
- iMessage
- iOS
- Kik
- Messenger
- Skype
- Slack
- SMS
- Telegram
- Twitter
- Viber
- Web
- WeChat

CATEGORIES

- Build A Bot**
- Analytics
- Communication
- Customer Support
- Design
- Developer Tools
- Education
- Entertainment
- File Management
- Finance
- Food
- Games
- Health
- HR
- Marketing
- News
- Office Management

BOTS



Skype Web Control

Embed Skype chat onto any website with only 2 lines of code

Build A Bot

141 0 0



myNLU

Cloud Hosted Natural Language Service

Build A Bot

103 0 0



jumper.ai

The future of commerce personified by AI to leverage social media and jump your sales.

Build A Bot

241 0 0



Emoj

Add emotional intelligence to your bot

Build A Bot

318 0 1



ChattyPeople

Create AI chatbots on Facebook with integrated Facebook commerce.

Build A Bot

281 0 1



rasa NLU

Open source, drop-in replacement for NLP tools like wit.ai

Build A Bot

917 0 0

VentureBeat

Media Partner

Submit your bot, get featured on VB

FEATURED BOTS

Spider-Man

Chat with your official friendly neighborhood, Spider-Man

Entertainment +1

eBay ShopBot

Find the best eBay deals on Facebook Messenger

Shopping

BotList Messenger Bot

The first search and discovery bot for Messenger

Utilities

Instant Translator

Supporting more than 10 languages for translation

Utilities

PG tips Monkey



Start with the goal

Our Approach

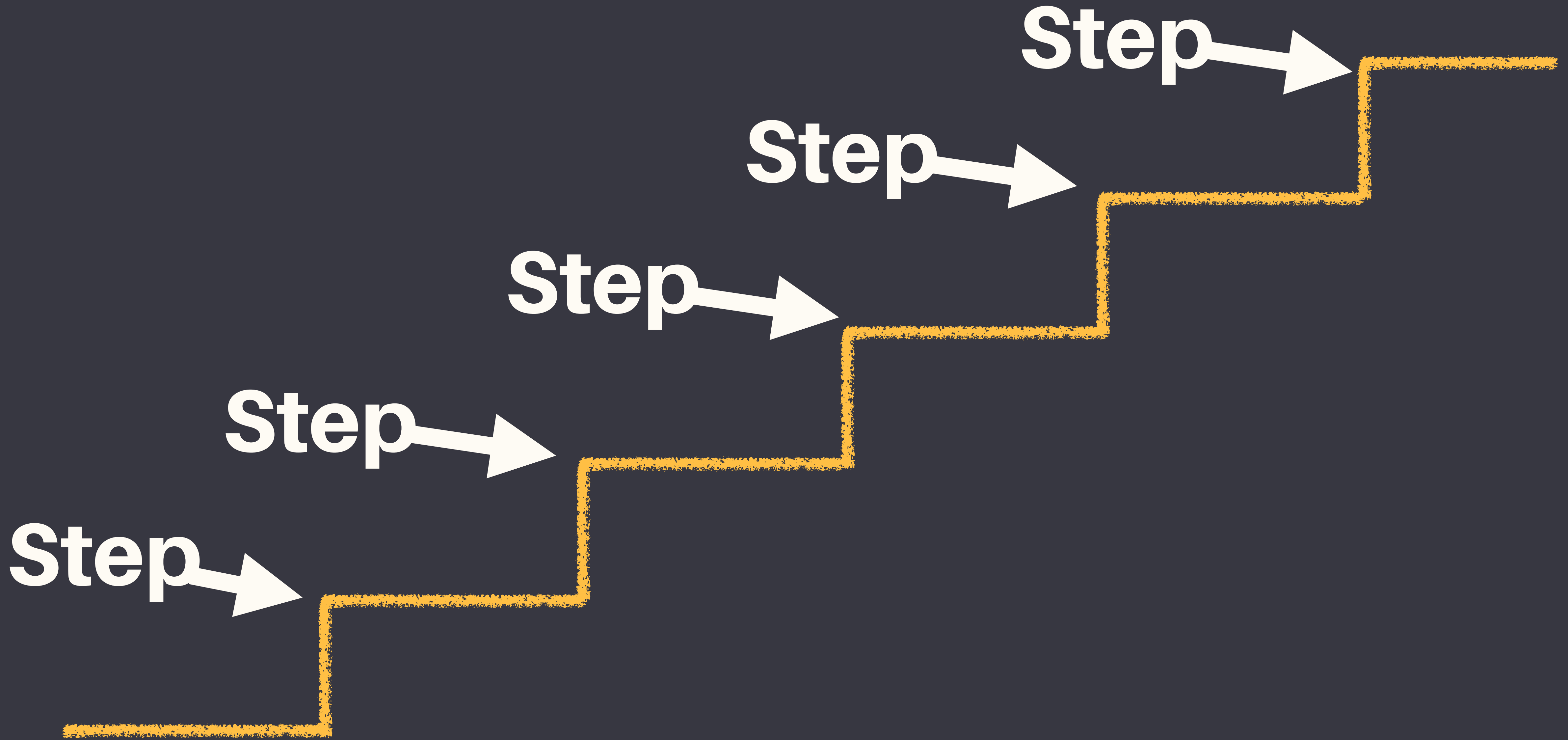
Teach → Build relationships → Sell

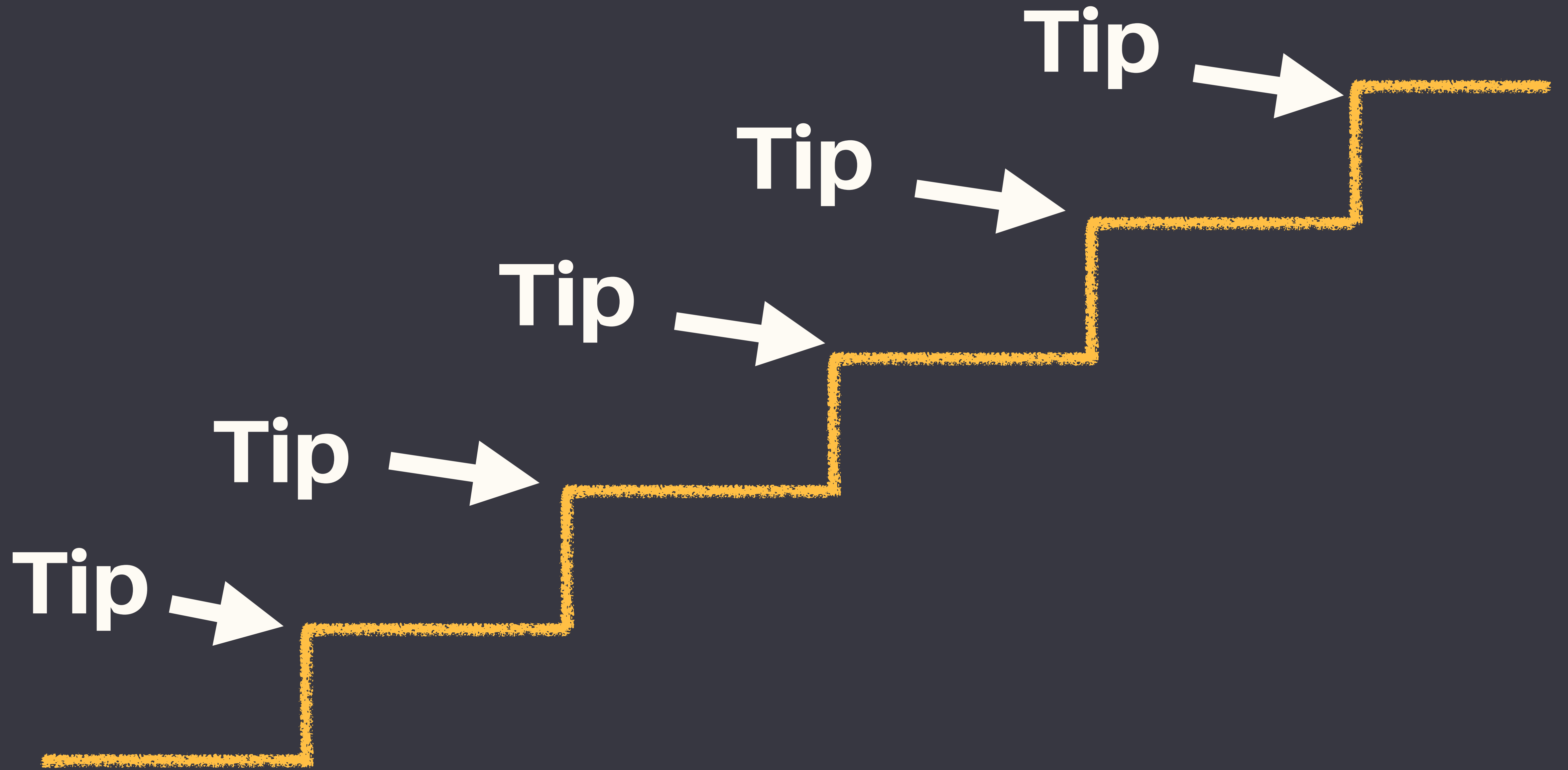
They're here, but...



...they want to go here.









Get clear on the goal

My subscriber's goal is:

My goal is:

My subscriber's goal is:

To run a marathon for the first time

My goal is:

To sell running shoes

My subscriber's goal is:

To run a marathon for the first time

My goal is:

To sell run coaching programs

My subscriber's goal is:

To run a PB marathon

My goal is:

To sell run coaching programs

**Hey, what about
customer service?!**



Write your start message

Computer Geek

Andrew Home 20+

Message me!

Like Follow Share Send Message

Tam invited you to like this Page

Show that you're interested in this Page by liking it. Like Page

Ashley James likes this.

Status Photo/Video

Write something on this Page...

Community

Invite your friends to like this Page

11 people like this

12 people follow this

Ashley James likes this

Posts

Computer Geek April 17 ·

COMMENT on this post if you are cool. #CoolKidsOnly

Like Comment Share

Chronological

View all 3 comments

Teacher

Very responsive to messages

About

Typically replies instantly Send Message

Teacher

English (US) · Español · Português (Brasil) · Français (France) · Deutsch



Privacy · Terms · Advertising · Ad Choices · Cookies · More - Facebook © 2017

Computer Geek Message me!

Computer Geek is active now. Start a conversation.

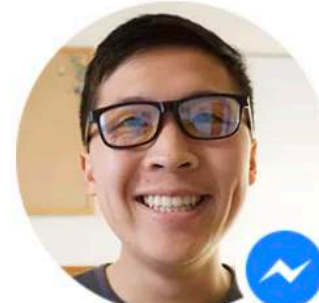
Hey Andrew 😊 Can I teach you how to make your life better behind a computer? Click "Get Started" below to, you know, get started ↓

Get Started








Computerbot Cancel

Discover

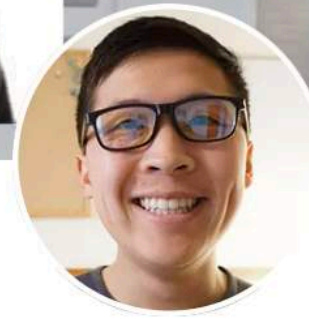
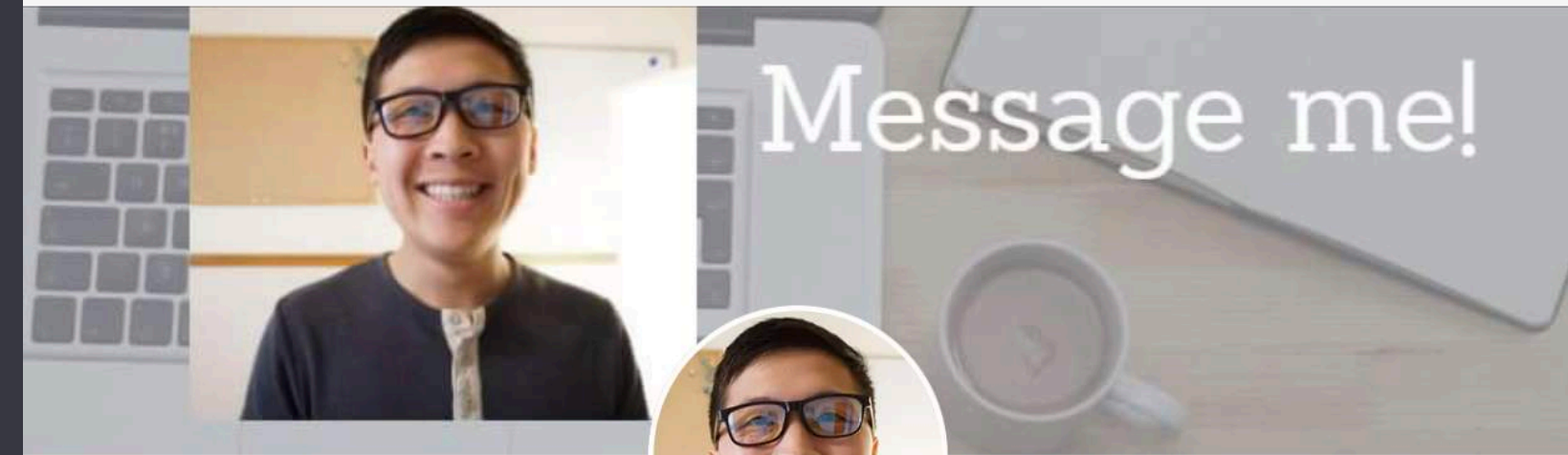
 **Computer Geek**
 @ComputerBot
 11 people like this including Ashley James
 Teacher

If you use a computer every day, my tips will make your life 10x better. Message me and find out... :)

More People

-  **Computerbod Hotmail**
@computerbod.hotmail [INVITE](#)
-  **Computerpiet Sinthulp**
Worked at Sinterklaas [INVITE](#)
-  **C Omputer Bot**
@a.computer.bot · Lives in Halifax, Nova Scotia [INVITE](#)
-  **Computer-Bud Hawaii**
@computerbud · Went to Pearl City High Sch... [INVITE](#)
-  **Learnbod Computerbod**
@learnbod.computerbod [INVITE](#)





Computer Geek
Teacher

11 people like this including Ashley James

Typically replies instantly

Hey Andrew 😎 Can I teach you how to make your life better behind a computer? Click "Get Started" below to, you know, get started ↓

When you tap Get Started, Computer Geek will see your public info.

Get Started




Get my free yoga guide

Learn the step-by-step method used by millions.

Send me the guide

Send to  Messenger

 Andrew Warner [Not you?](#)



Welcome Andrew! 🙌

Can I give you the PDF and teach you via this chat?

Yes! Give it to me!



Message input area with icons for attachments, camera, gallery, voice recording, text input (Aa), emojis, and a menu icon.

On-screen keyboard with keys for 'I', 'The', 'I'm', and a full QWERTY layout including shift, space, and return keys.

Start message's purposes:

- 1. Give them what you promised**
- 2. Get their permission**
- 3. Pass them to a sequence**



Get my free yoga guide

Learn the step-by-step method used by millions.

Send me the guide

Send to  Messenger

 Andrew Warner [Not you?](#)



Welcome Andrew! 🙌

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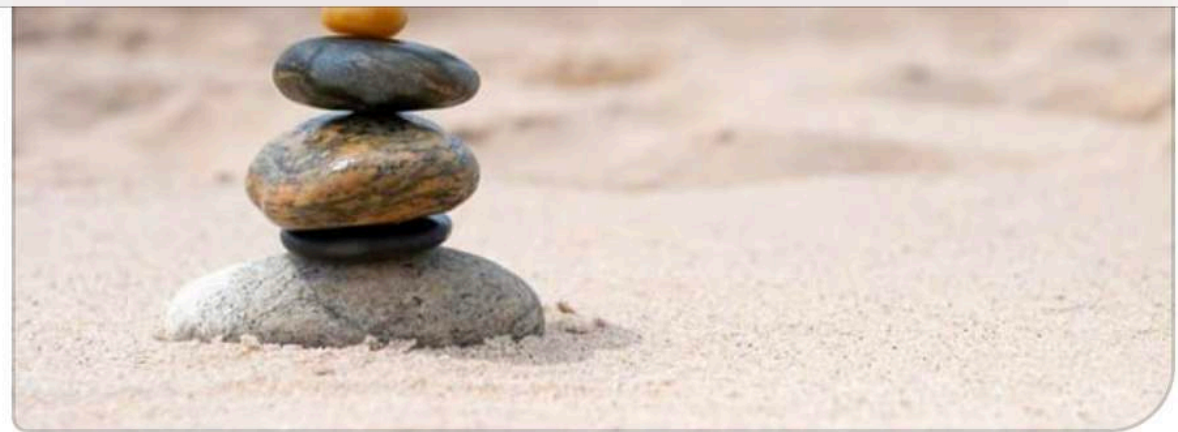


Yes! Give it to me!



+ 📷 🖼️ 🎤 |Aa 😊 ☰

I The I'm
Q W E R T Y U I O P
A S D F G H J K L
↑ Z X C V B N M ↵
123 🌐 🎤 space return



Welcome Andrew! 🙌
Can I give you the PDF and teach you via this chat?



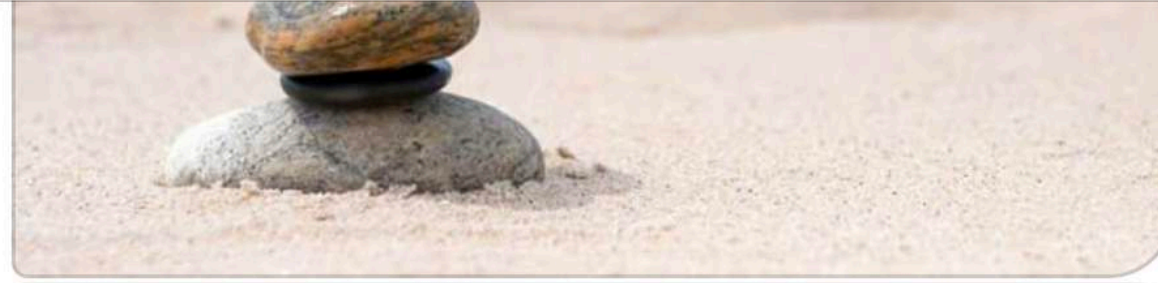
Yes! Give it to me!

Yes! Give it to me!



+ Camera Gallery Microphone |Aa Smiley Face Menu

Q W E R T Y U I O P
A S D F G H J K L
↑ Z X C V B N M ↵
123 🌐 🗣️ space return



Welcome Andrew! 🙌

Can I give you the PDF and teach you via this chat?



Yes! Give it to me!

Yes! Give it to me!

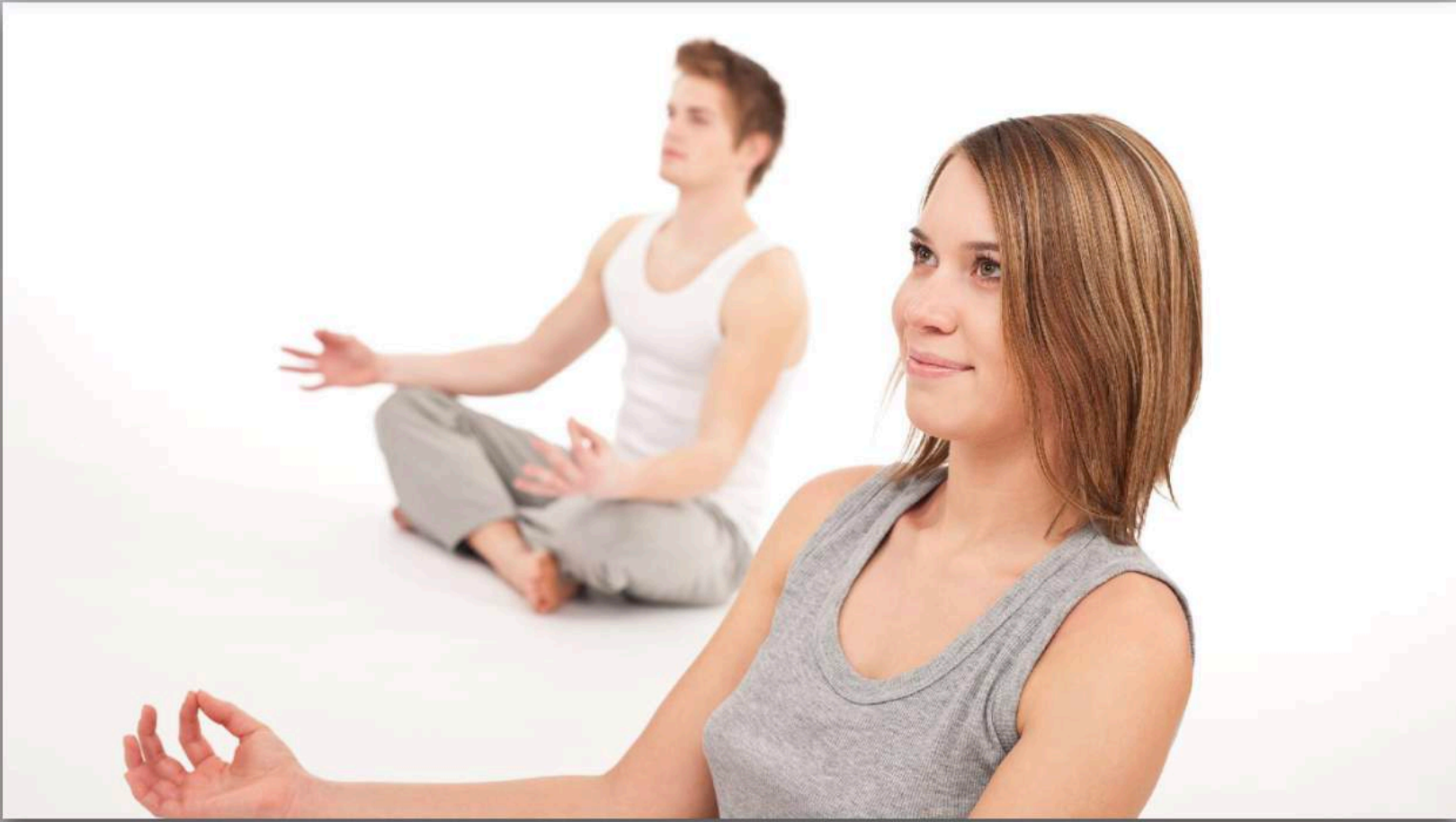
Andrew-Warner-...a-Guide-bot.pdf



Ok. Here it is.

Chat input area with icons for attachments, camera, gallery, voice recording, text input (Aa), emojis, and a menu icon.

On-screen keyboard with predictive text suggestions: 'I', 'The', 'I'm'. The keyboard includes keys for QWERTY, ASDFGHJKL, ZXCVBNM, and a space/return key.



The start message's purposes:

- 1. Give them what you promised**
- 2. Get their permission**
- 3. Pass them to a sequence**

Do NOT teach in the
start message

- Dashboard
- Audience
- Live Chat 125
- Growth Tools**
- Engage
- Automation
- Content
- Settings

Name	Widget			Opt-In Message	
	Impressions	Opt-Ins	Conversion	Opened	Clicked
test for tam only then delete	-	1	-	100.0%	0.0%
Growth Tool #44	-	0	-	n/a	n/a
Affiliate partner - EOFire - INWEBINAR bot	-	145	-	100.0%	91.0%
this sends out what I promised people who came t..	-	5	-	100.0%	67.0%
Affiliate partner - Videofruit - INWEBINAR bot	-	34	-	100.0%	77.0%
Affiliate Partner - Video Fruit	-	2	-	100.0%	0.0%
Affiliate Partner - Click Funnels	-	19	-	100.0%	33.0%
Main Webinar Reminders	-	1032	-	100.0%	44.0%
Affiliate Partner - John Lee Dumas	-	222	-	100.0%	41.0%
Affiliate Partner - Foundation	-	19	-	100.0%	37.0%
Growth Tool #35	-	57	-	100.0%	87.0%
Growth Tool #34	-	0	-	n/a	n/a
erase me. don't use me :)	-	0	-	n/a	n/a
LM 1: Comments-copy-2	1	-	-	-	-
YOUTUBE DEFAULT	-	2	-	100.0%	0.0%

- Help
- Video Tutorials



Welcome Message



Hi **First Name** . I'm a running coach bot.

Can I use this chat window to show you to run your first marathon by using barefoot style running?

👍 Teach me coach!

CTR 0%



Sent

0

Delivered

0

0.0%

Opened

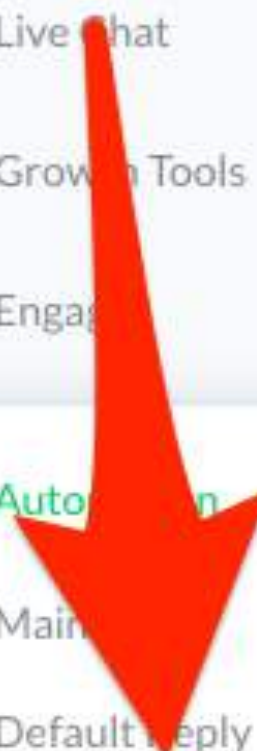
0

0.0%

Clicked

0

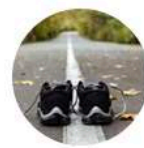
0.0%





Hi Andrew. I'm a running coach bot.

Can I use this chat window to show you to run your first marathon by using barefoot style running?



👍 Teach me coach!



+ 📷 🖼️ 🎤 |Aa 😊 ☰

I The I'm
Q W E R T Y U I O P
A S D F G H J K L
↑ Z X C V B N M ⌫
123 🌐 🎤 space return

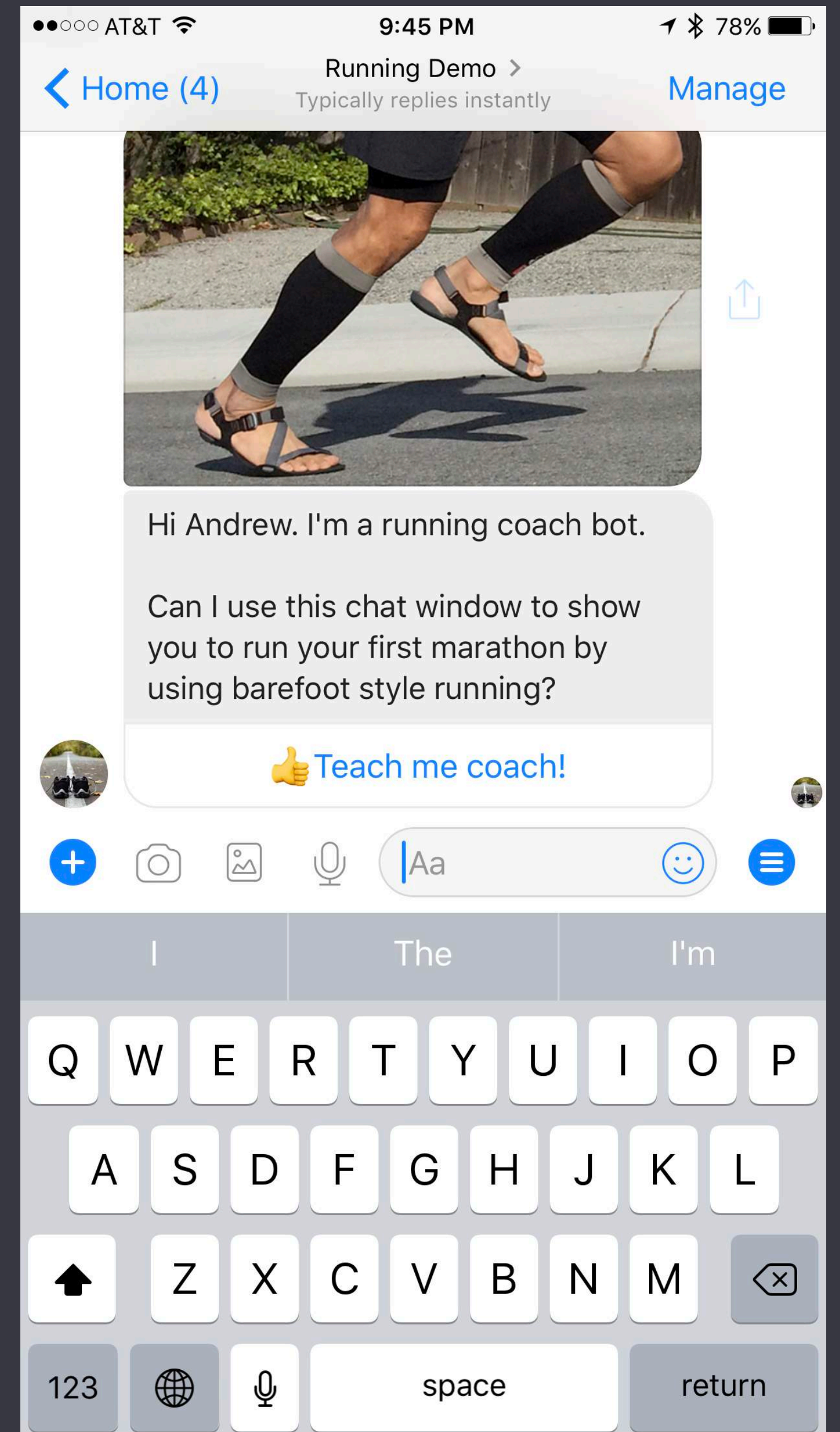
Visual



Concise Text



Interaction



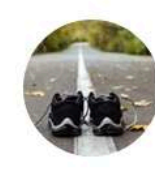


Hi Andrew. I'm a running coach bot.
Can I use this chat window to show you to run your first marathon by using barefoot style running?



👍 Teach me coach!

👍 Teach me coach!



Will do!

Chat input area with icons for attachments, camera, gallery, voice recording, text input (Aa), emojis, and a menu icon.

QWERTY keyboard with predictive text suggestions: 'I', 'The', 'I'm'.

Welcome Message



Hi **First Name**. I'm a running coach bot.

Can I use this chat window to show you to run your first marathon by using barefoot style running?

👍 Teach me coach!



+ Add Button

+ Quick reply

Edit Button

Button Title:

👍 Teach me coach!

Do this when user presses the button:

Reply with message

Select reply message:

👍 Teach Me Coach!

Additional Actions

Subscribe to sequence

Teach sequence

+ New Action

Delete

Done



**If you promised a
digital product...**



Andrew, can I use this chat window to give you the guide I promised...
...& teach you bout chat bots?



Yes. I want it 😍



Andrew, can I use this chat window to give you the guide I promised...

...& teach you bout chat bots?



Yes. I want it 😍

Yes. I want it 😍



[Bot-Academy-Guide-to-bots.pdf](#)



There you go.



First Name, can I use this chat window to give you the guide I promised...

...& teach you bout chat bots?

Yes. I want it 🍷



+ Add Button

+ Quick reply

Edit Button

Button Title:

Yes. I want it 🍷

Do this when user presses the button:

Reply with message

Select reply message:

Yes. I Want



Additional Actions

Subscribe to sequence

Mega Powerful Sequence

+ New Action

Delete

Done

Start message's purposes:

- 1. Give them what you promised**
- 2. Get their permission**
- 3. Pass them to a sequence**

Review

- 1. Messages should be visual, short & interactive**
- 2. Visuals can be photos, illustrations, animated GIFs, etc**
- 3. Know your bot's goal**
- 4. Your welcome message should give what you promised, get permission & add to sequence**



Let your sequence teach & sell

Dashboard

Audience

Live Chat 1

Growth Tools

Engage

Automation

Menu

Auto Reply

Welcome Message

Keywords

Sequences

Content

Settings

Delay

Active

Message

After 1 day



Send Tip 1

After 1 day



Send Tip 2

After 1 day



Send Tip 3

After 1 day



Send Tip 4

After 1 day



Send Tip 5

After 1 day



Send Sales question

After 4 days



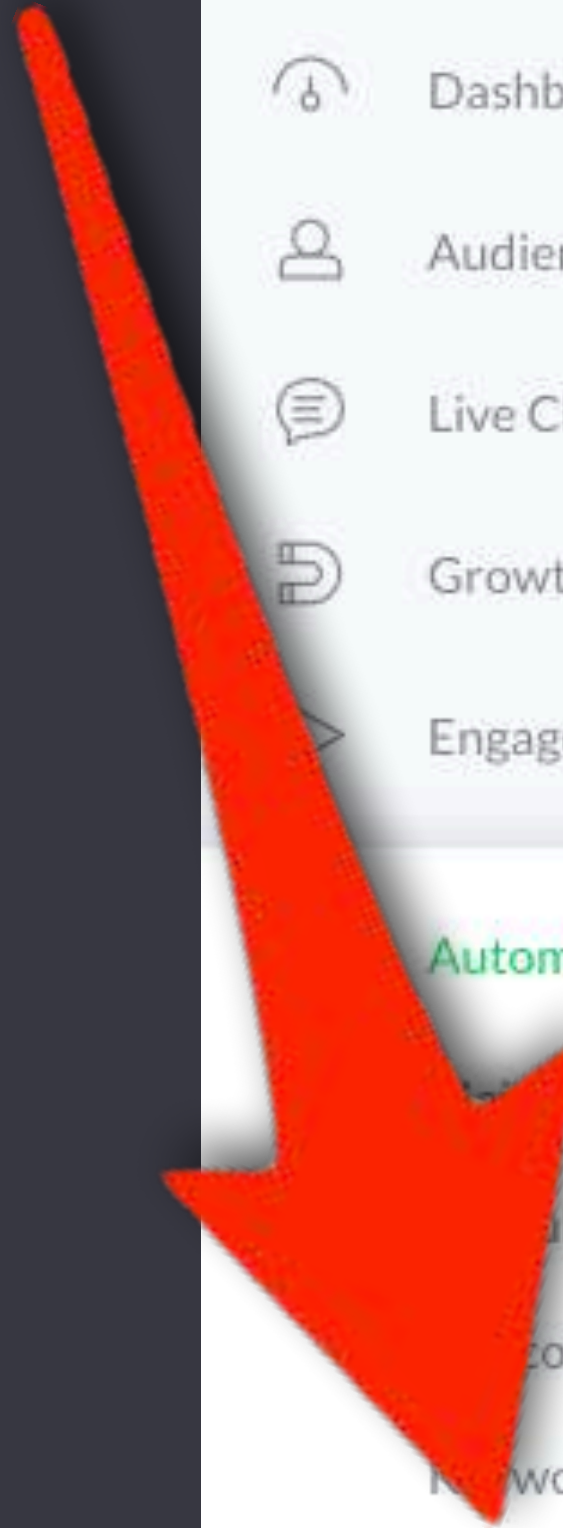
Send Tip 6

After 1 day



Send Tip 7

+ Message





Write your regular messages

Dashboard

Audience

Live Chat 1

Growth Tools

Engage

Automation

Main Menu

Default Reply

Welcome Message

Keywords

Sequences

Content

Settings

Delay

Active

Message

After 1 day



Send Tip 1

After 1 day



Send Tip 2

After 1 day



Send Tip 3

After 1 day



Send Tip 4

After 1 day



Send Tip 5

After 1 day



Send Sales question

After 4 days



Send Tip 6

After 1 day



Send Tip 7

+ Message

Persuade
them to start



Today I'll show you how to put your sales messages on autopilot using FB Messenger.

Want to see it?



[Start today's tip](#)👉



Message input area with icons for attachments (+), camera, gallery, voice recording, text input (Aa), emojis, and a menu (three lines).

On-screen keyboard with keys for 'I', 'The', 'I'm', and a full QWERTY layout including shift, space, and return keys.

File_002.gif



Today I want to show you how to automate your marketing inside FB Messenger.

Frankly, in many ways it's similar to how you'd market by email...

..but more powerful because of built-in user data.

[Start today's tip](#) 📌

CTR 41%



Teach

Ending options:
survey, tease, CTA

BASIC marketing automation.

If we had a few hours, I could blow your mind with what's possible.

For now I just want you to know you can automate what you send people when they subscribe to your bot.

Does this make sense?

Yes, I understand 👍

Kinda 💡

No, I'm lost 😬



Message input area with icons for attachments, camera, gallery, microphone, text formatting (Aa), emojis, and a menu icon.

QWERTY keyboard with predictive text suggestions: 'I', 'The', 'I'm'.



Typing ⌚ 6 seconds

What I'm showing you above is very BASIC marketing automation.

If we had a few hours, I could blow your mind with what's possible.

For now I just want you to know you can automate what you send people when they subscribe to your bot.

Does this make sense?

Yes, I understand 👍	CTR 81%	
Kinda 💡	CTR 14%	
No, I'm lost 😬	CTR 9%	

I'm done 💪

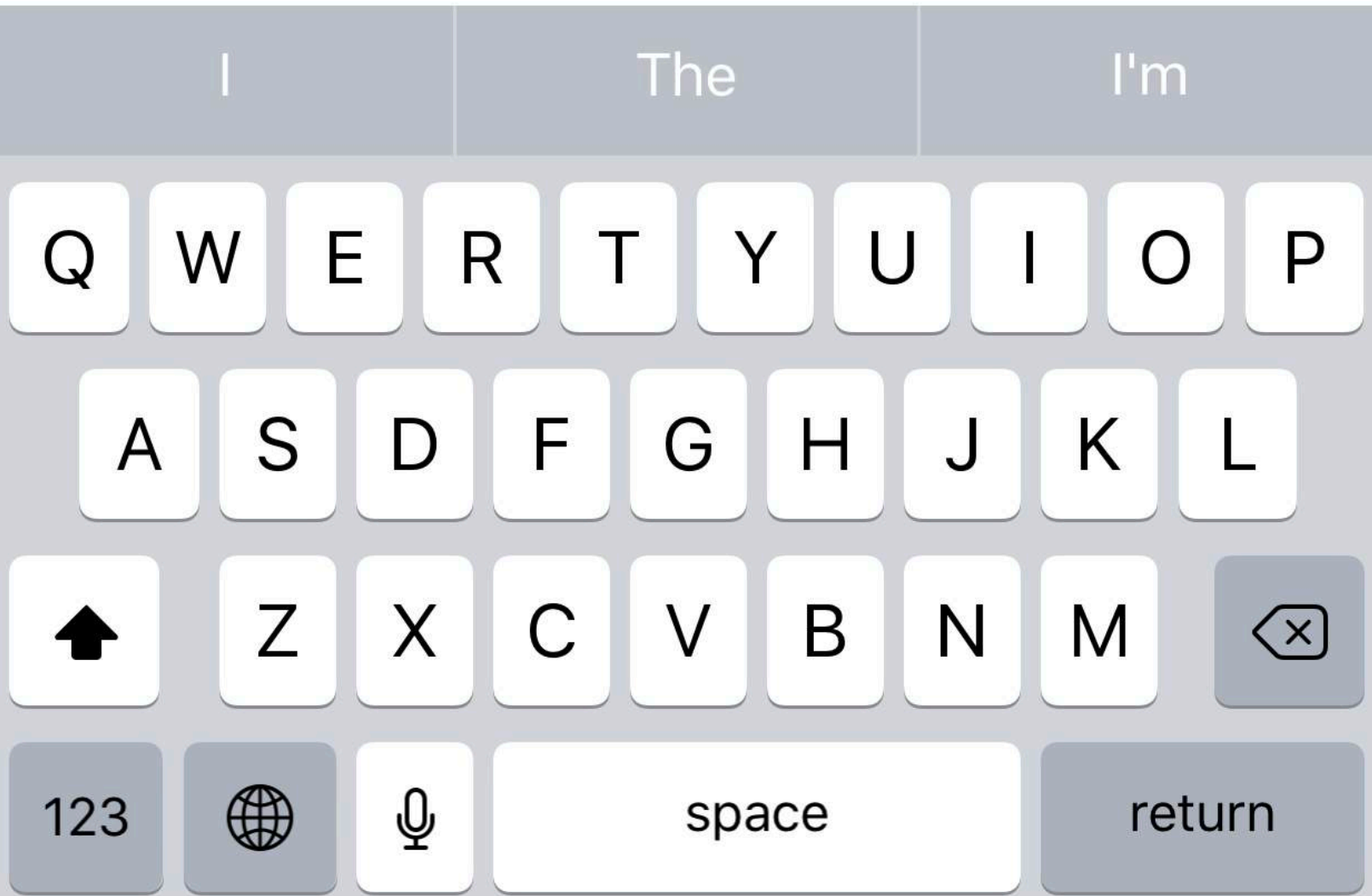
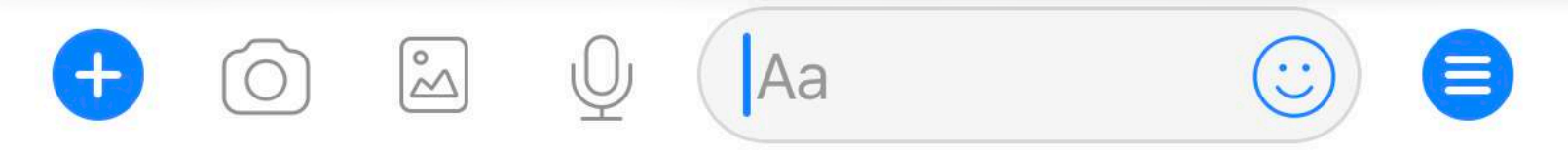


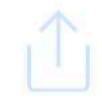
See how easy is it to use messenger ads?

We have found the most success retargeting leads at the bottom of the funnel.

But you can Messenger ads for flash sales, contests, and more.

Tomorrow I'll show you how to get your subscribers to share your bot.





Thanks for the feedback.

I'll use it to improve my next tips for you.

Bye for now, but I'll be back soon.

Oh, join our Bot Academy community here if you are not in yet.



Join the community 🖱️

Mobile keyboard interface with icons for attachments, camera, gallery, voice recording, text formatting (Aa), emojis, and a menu. The keyboard shows the words 'I', 'The', and 'I'm' on the top row, and a full QWERTY layout below.

Educational message → Start today's tip 👉 →

Yes, show me 👁️ → Yes, I understand 👍

File_006.gif



Thanks for the feedback.

I'll use it to improve my next tips for you.

Bye for now, but I'll be back soon.

Oh, join our Bot Academy community here if you
not in yet.

[Join the community](#) 👉

CTR 36%



Review

- 1. Your regular messages should give people a reason to start**
- 2. End each message with a survey or tease or CTA**
- 3. Keep improving your messages based on data**



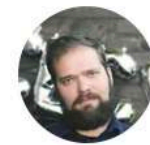
Write your sales filter message

Invite Dan to Messenger

ermission."

that last message is from the TOS

TUE 12:42 PM



That message in the TOS applies to any interaction outside of the 24 hour window

If somebody:
1. replies to your broadcast/sequence message organically
2. hits a Quick Reply
3. hits a Reply button
the 24 hour window resets. The very next interaction could be a site where they pay for something and that's totally cool

Where people get into trouble:
1. Send a link to a product page as the first message in an interaction outside of the 24 hour window

That will get you banned super fast. I think your approach is a great one.



Question from a member



Andrew Warner

Andrew, can this be done on Chatfuel and not violate FB's rules: User gets a message. User clicks and engages. User i...



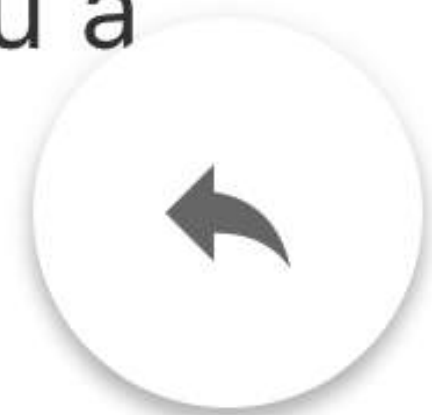
Andrew Yaroshevsky

to Andrew

Jun 6

To the best of my knowledge – yes, lots of people do something similar.
As long as you don't sell "digital goods" (coins for a game, etc.) – which is kinda a grey area.

Would you be willing to jump on a call some time tomorrow? Would love to cust-dev you a little to make our product better.



**How The Dessert
Technique works**

Sequences



Page
Running Demo



Dashboard



Audience



Live Chat

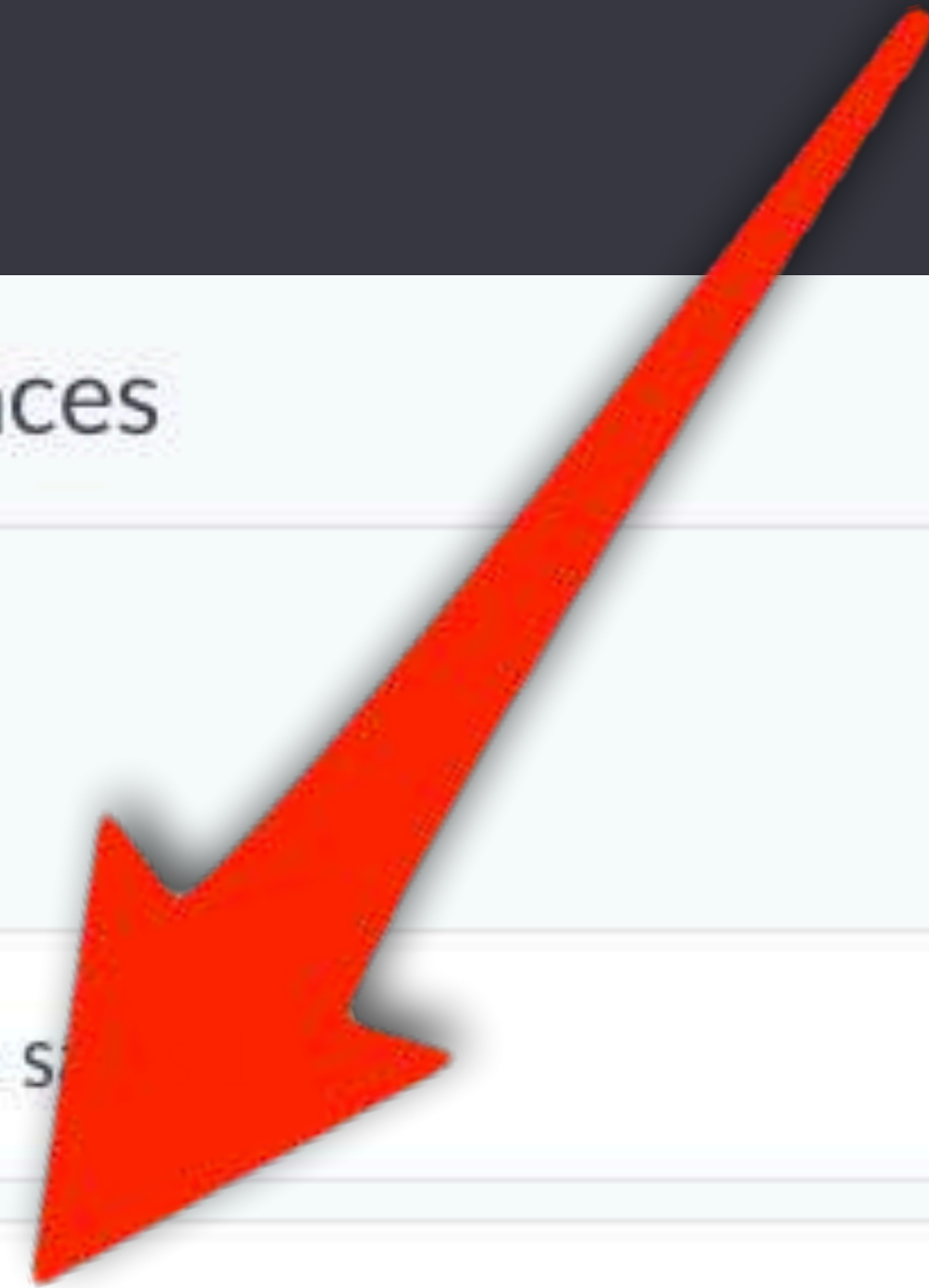


Growth Tools

Name

Sandal s

Teach sequence



Page Running Demo

- Dashboard
- Audience
- Live Chat
- Growth Tools
- Engage

- Automation
- Main Menu
- Default Reply
- Welcome Message
- Keywords
- Sequences

- Content
- Settings

Content Settings

Delay	Active	Message
After 1 day	<input checked="" type="checkbox"/>	Send Tip 1
After 1 day	<input checked="" type="checkbox"/>	Send Tip 2
After 1 day	<input checked="" type="checkbox"/>	Send Tip 3
After 1 day	<input checked="" type="checkbox"/>	Send Tip 4
After 1 day	<input checked="" type="checkbox"/>	Send Tip 5
After 1 day	<input checked="" type="checkbox"/>	Send Sales question
After 4 days	<input checked="" type="checkbox"/>	Send Tip 6
After 1 day	<input checked="" type="checkbox"/>	Send Tip 7

+ Message

Dashboard

Audience

Live Chat

Growth Tools

Engage

Automation

Main Menu

Default Reply

Welcome Message

Keywords

Sequences

Content

Settings

Delay

Active

Message

After 1 day



Send Tip 1

After 1 day



Send Tip 2

After 1 day



Send Tip 3

After 1 day



Send Tip 4

After 1 day



Send Tip 5

After 1 day



Send Sales question

After 4 days



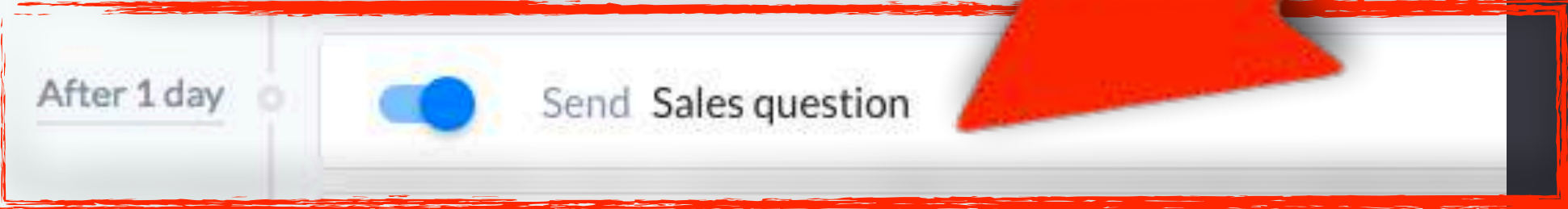
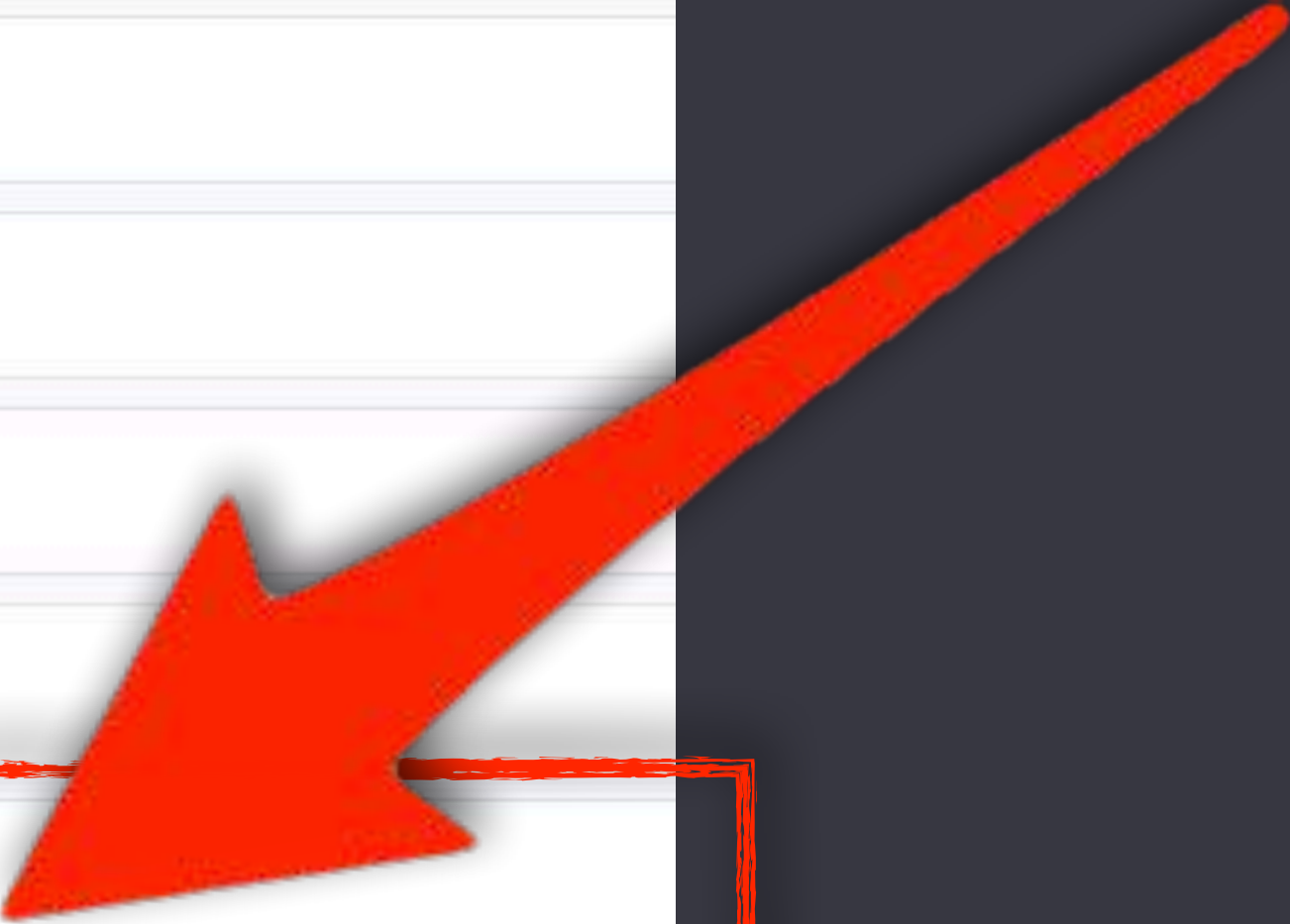
Send Tip 6

After 1 day



Send Tip 7

+ Message



Dashboard

Audience

Live Chat

Growth Tools

Engage

Automation

Deliverables

Welcome

Keywords

Sequences

Content

Settings

Delay

Active

Message

After 1 day



Send Tip 1

After 1 day



Send Tip 2

After 1 day



Send Tip 3

After 1 day



Send Tip 4

After 1 day



Send Tip 5

After 1 day



Send Sales question

After 4 days



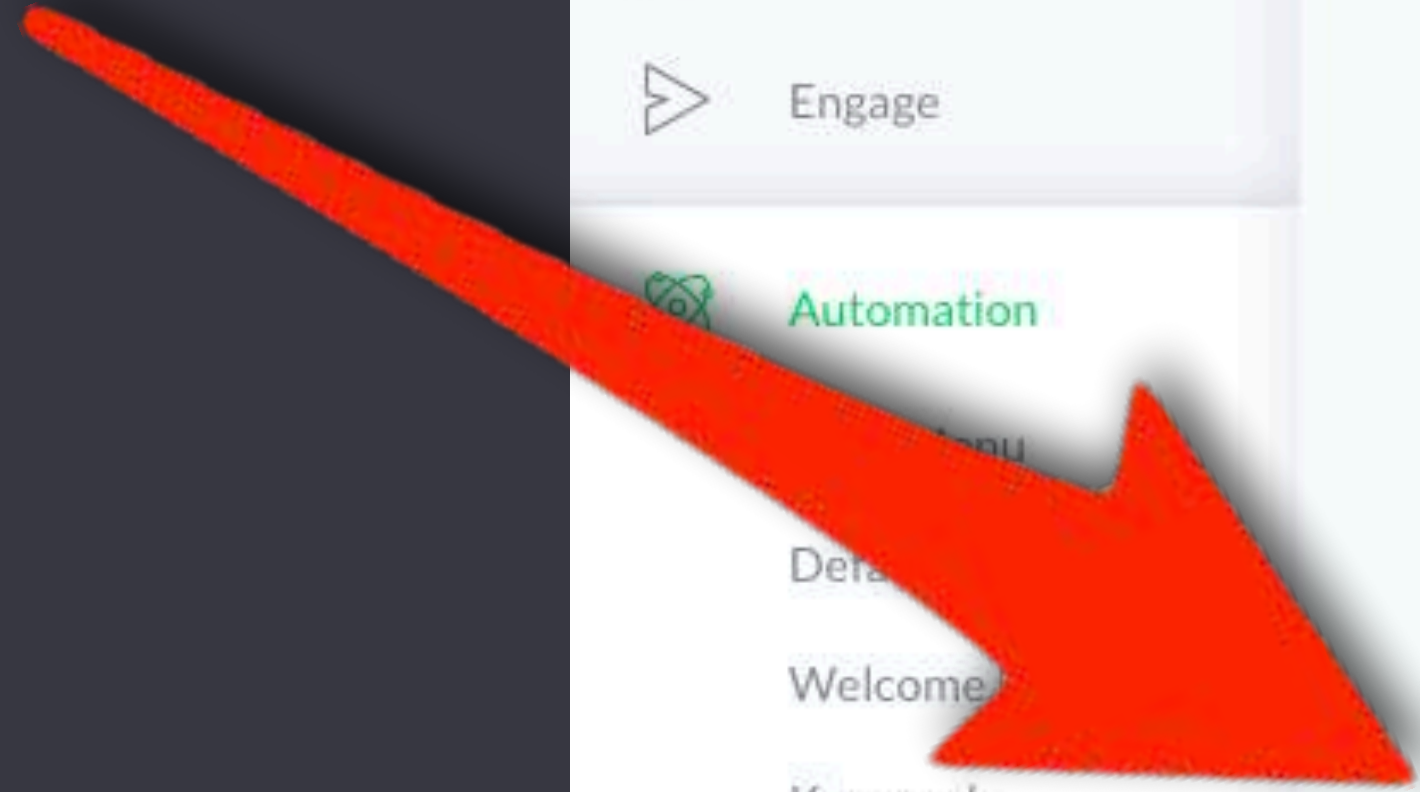
Send Tip 6

After 1 day

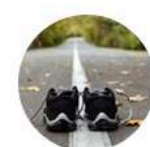


Send Tip 7

+ Message



Welcome Andrew! 🙌 Thank you for subscribing. The next post is coming soon, stay tuned!



P.S. If you ever want to unsubscribe just type "stop".

7:54 PM



As you know, I'm an advocate of slim running sandals.

Would you ever use sandals, like the ones I've advocated here?

👍 Yes - I'd use them

👋 I have a pair

👎 No - not for me



Aa



Welcome Andrew! 🙌 Thank you for subscribing. The next post is coming soon, stay tuned!

P.S. If you ever want to unsubscribe just type "stop".

7:54 PM



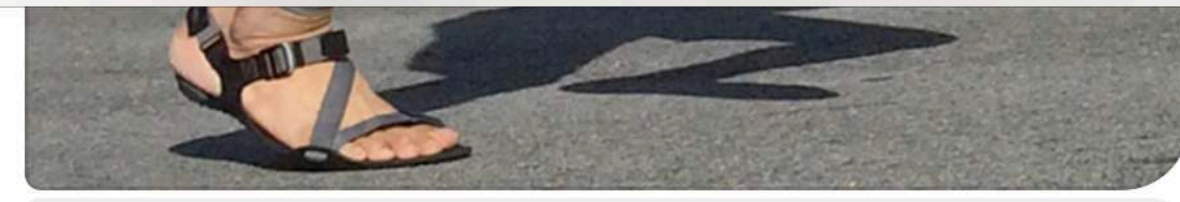
As you know, I'm an advocate of slim running sandals.
Would you ever use sandals, like the ones I've advocated here?

👍 Yes - I'd use them

👋 I have a pair

👎 No - not for me



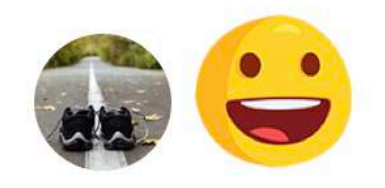


As you know, I'm an advocate of slim running sandals.

Would you ever use sandals, like the ones I've advocated here?

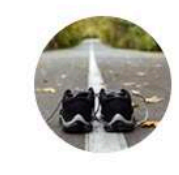
- Yes - I'd use them
- I have a pair
- No - not for me

No - not for me



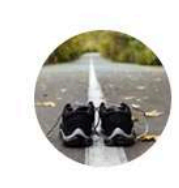
All good.

Could you please tell me why?

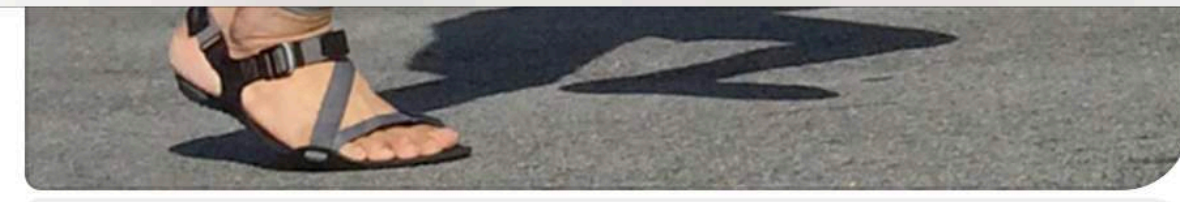


Type your answer below:

I'm not sure it's right for me



🙏 Thank you, Andrew.

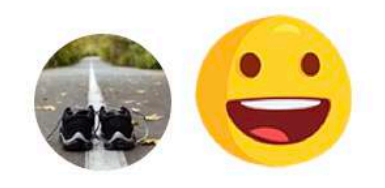


As you know, I'm an advocate of slim running sandals.

Would you ever use sandals, like the ones I've advocated here?

- 👍 Yes - I'd use them
- 👋 I have a pair
- 👎 No - not for me

👎 No - not for me



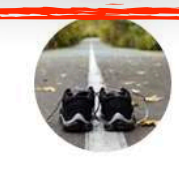
All good.

Could you please tell me why?



Type your answer below:

I'm not sure it's right for me



🙏 Thank you, Andrew.





+ Add Button

All good.

+ Add Button

Could you please tell me why?

🔔 Type your message below:

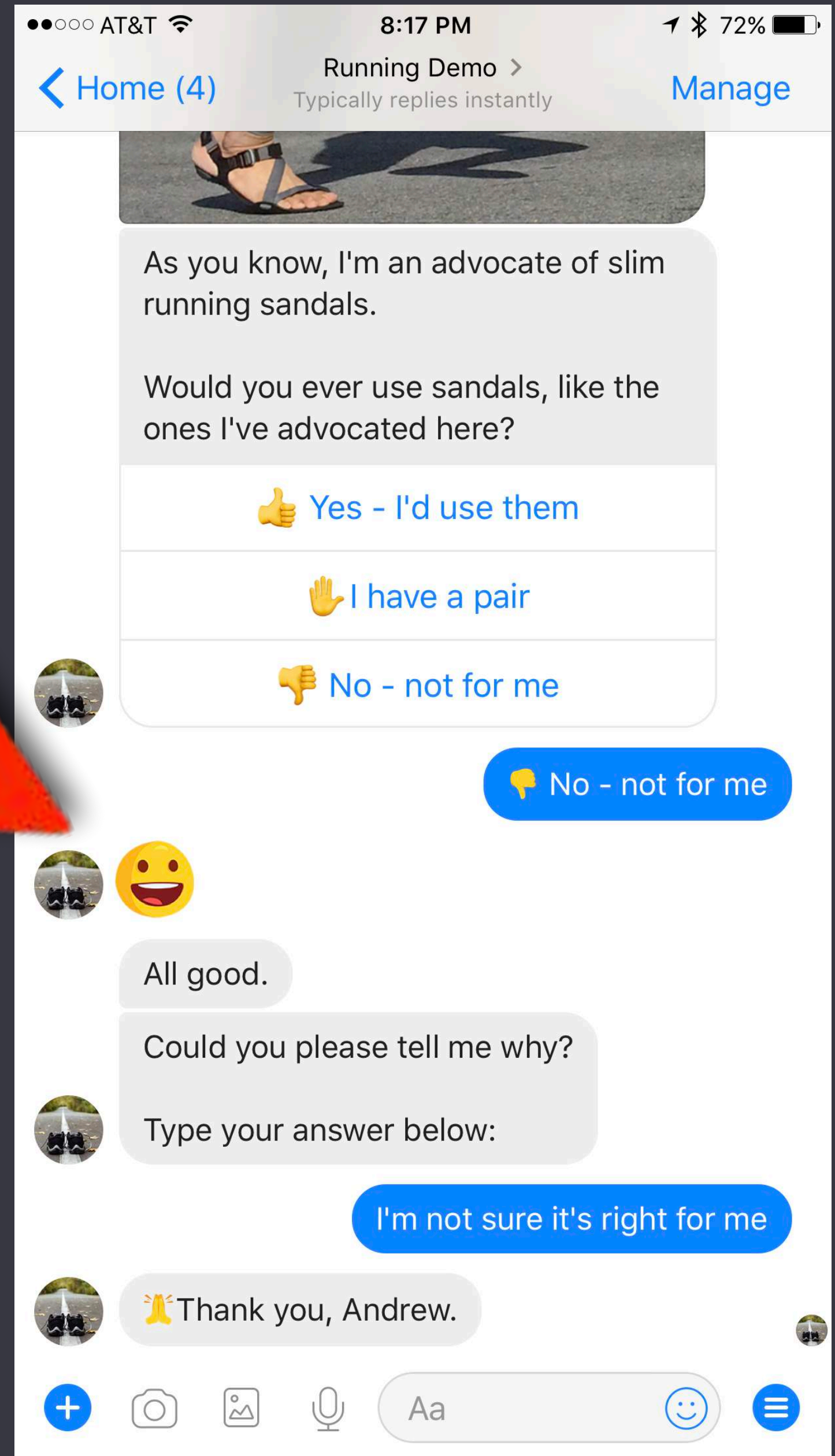
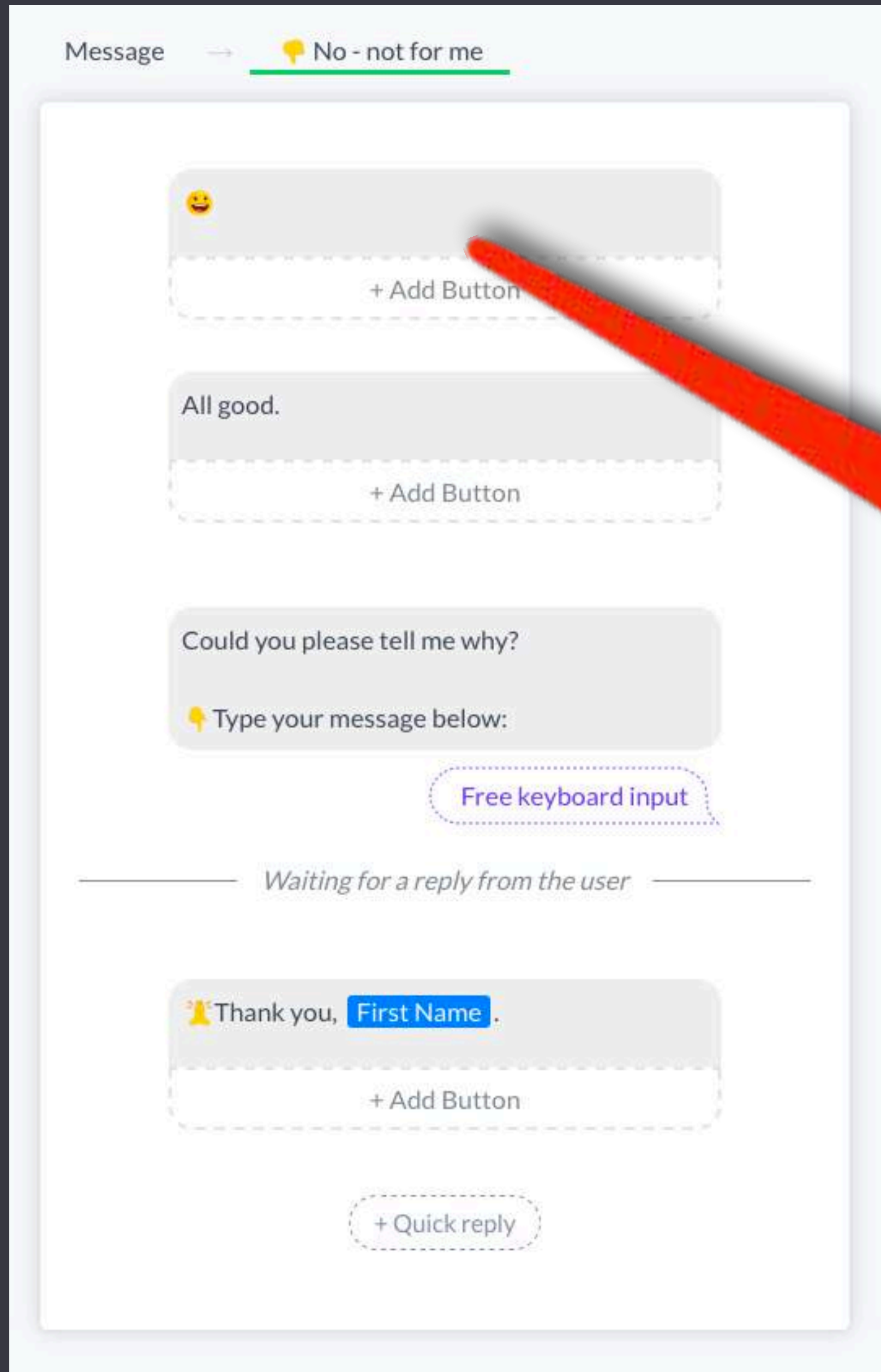
Free keyboard input

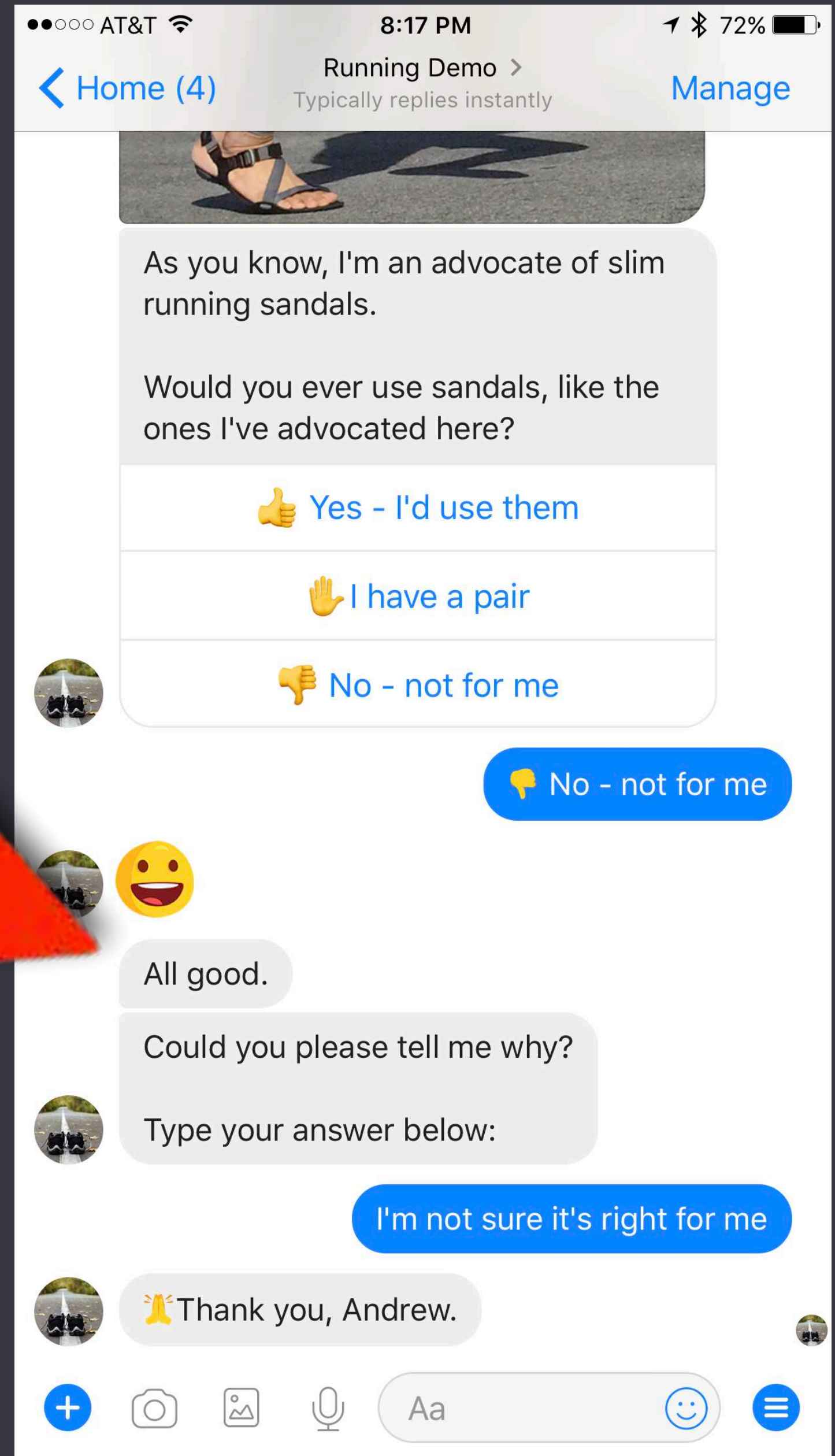
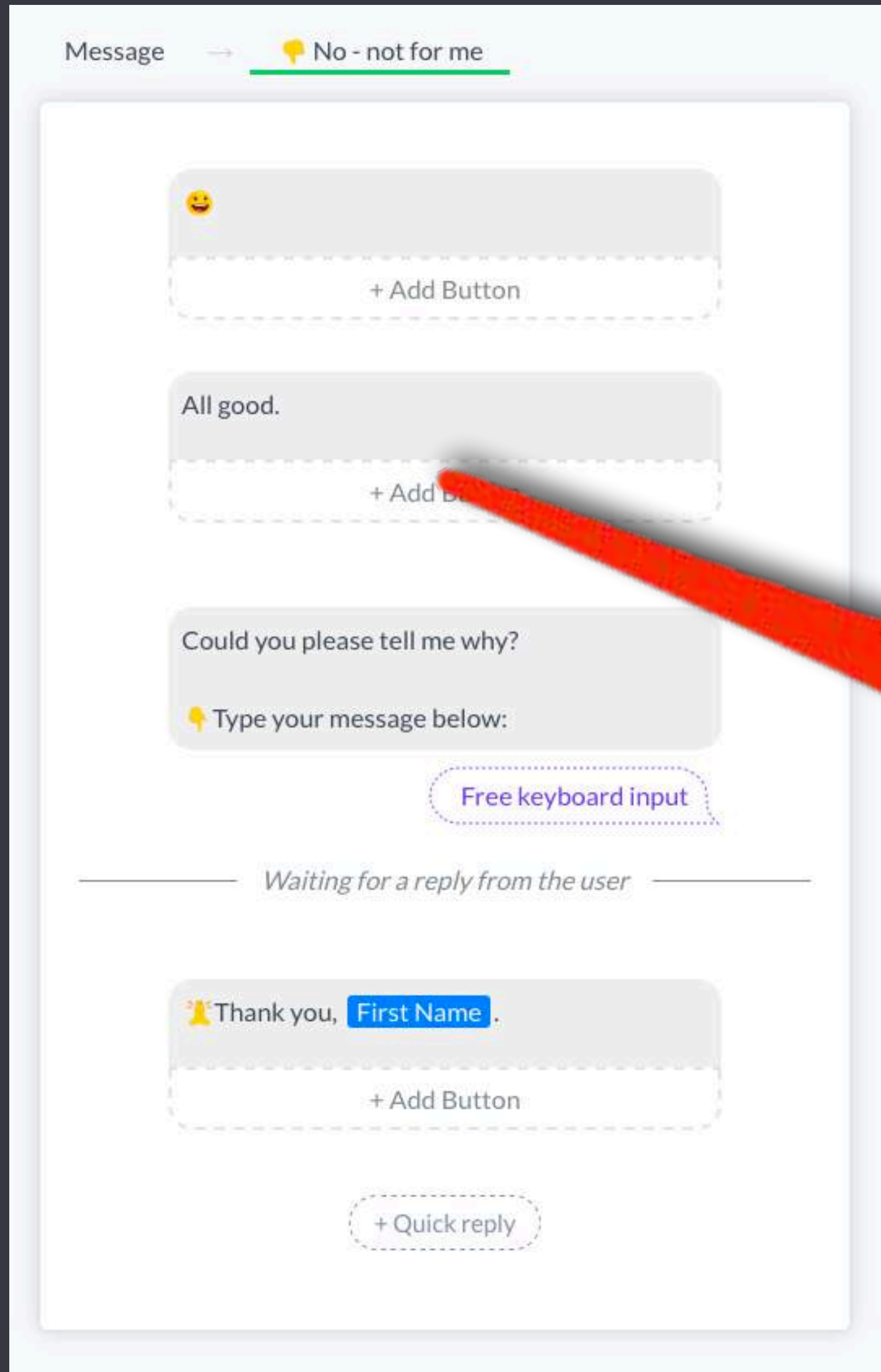
Waiting for a reply from the user

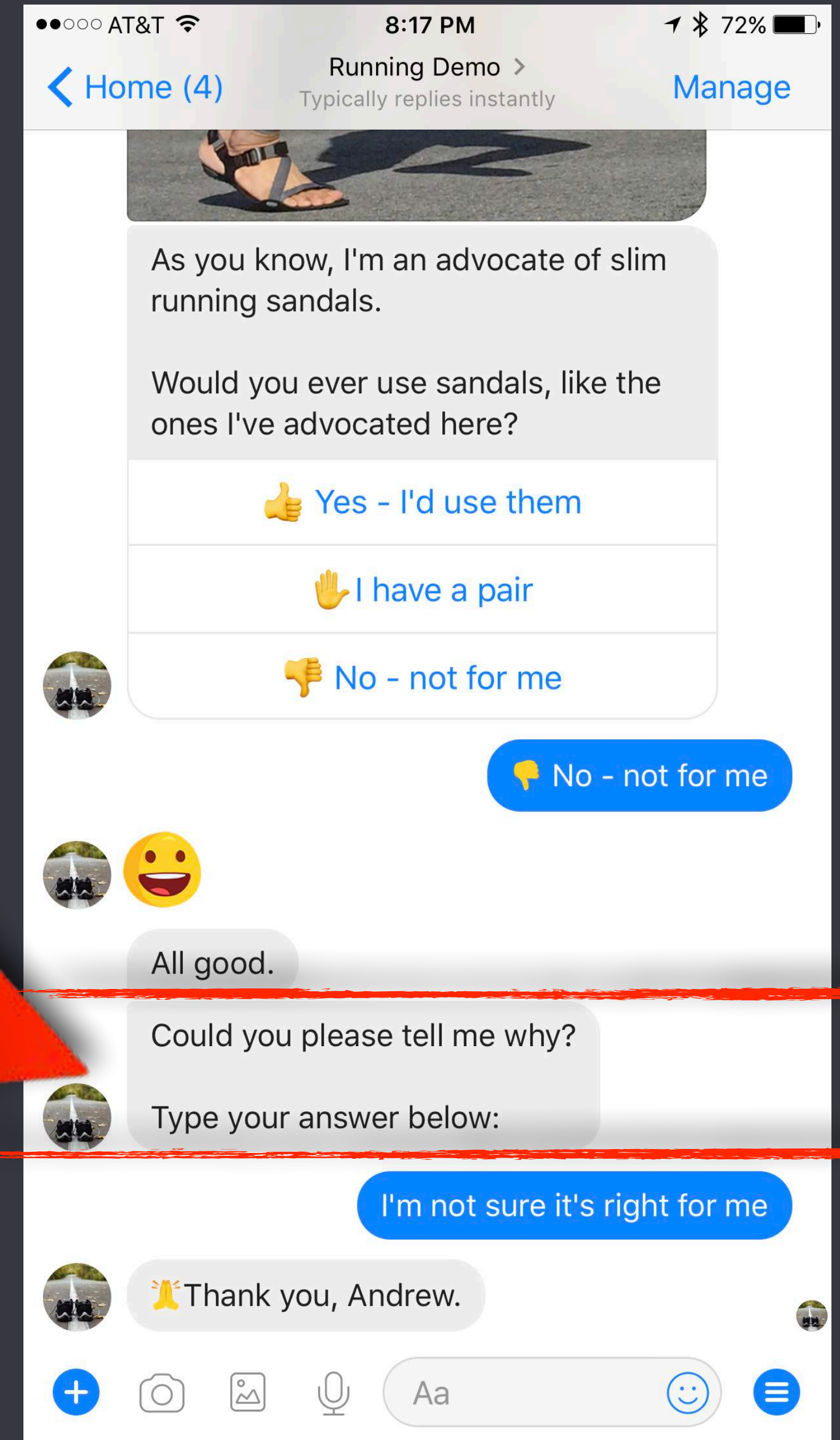
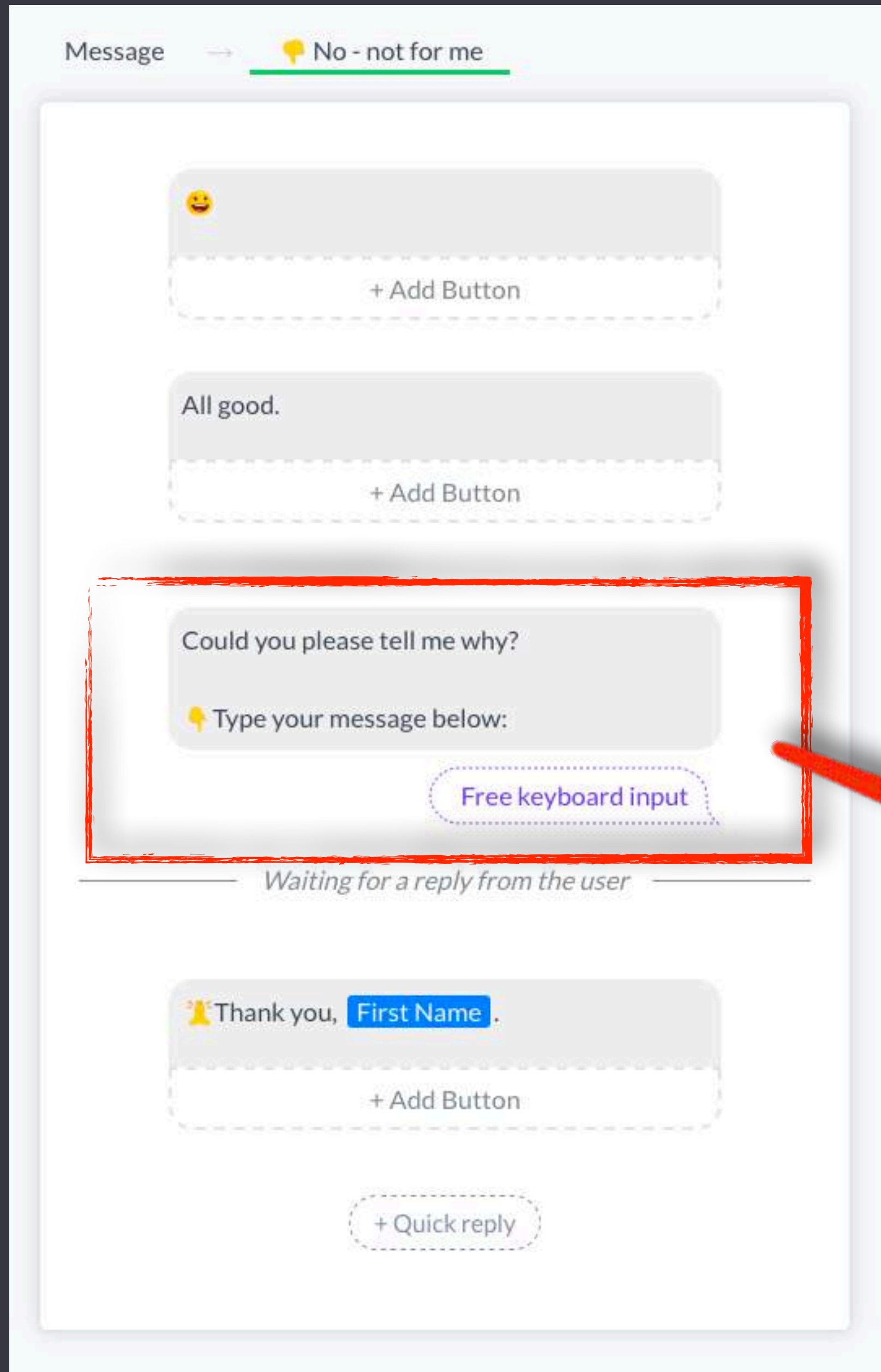
🔔 Thank you, **First Name**.

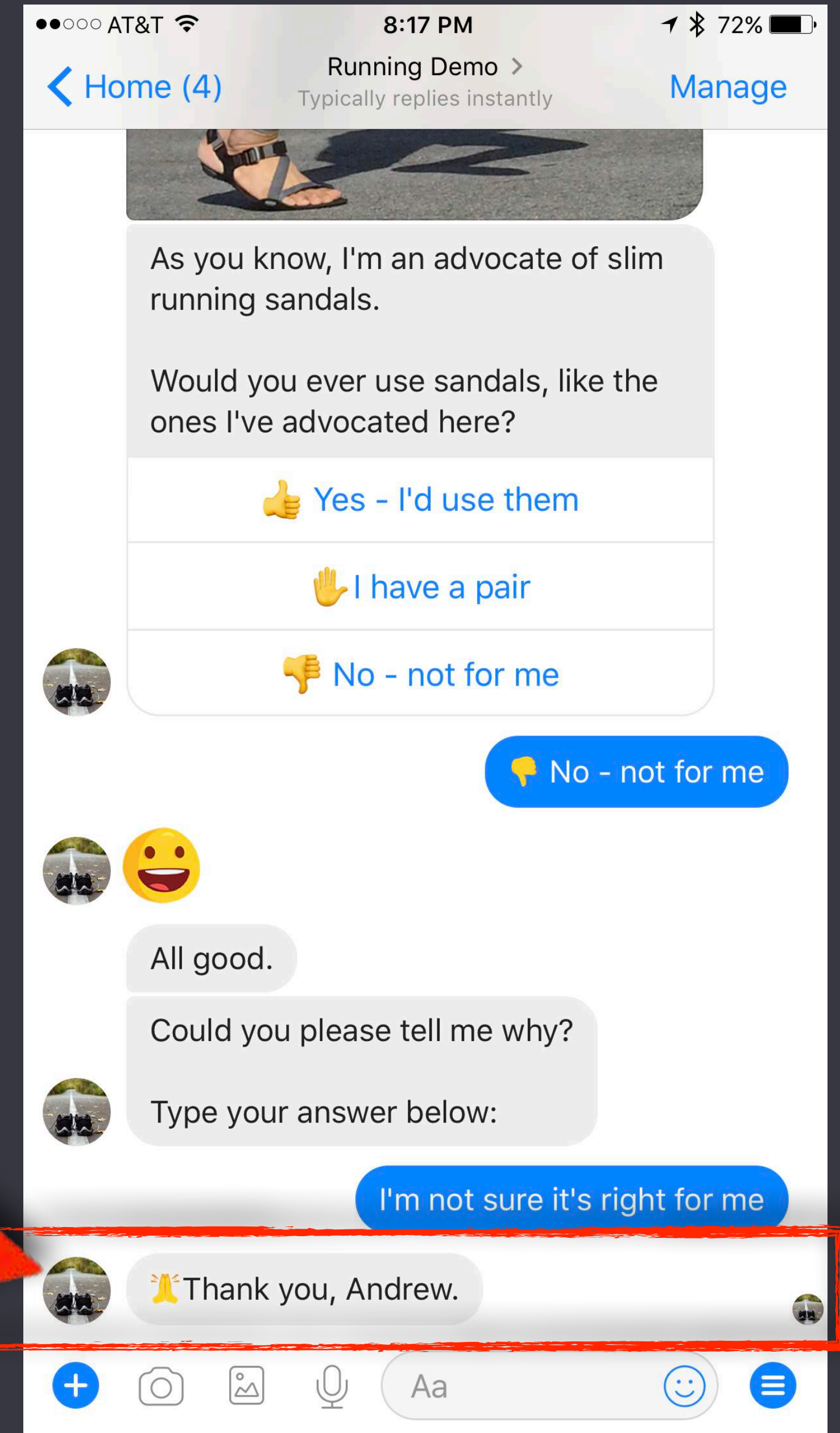
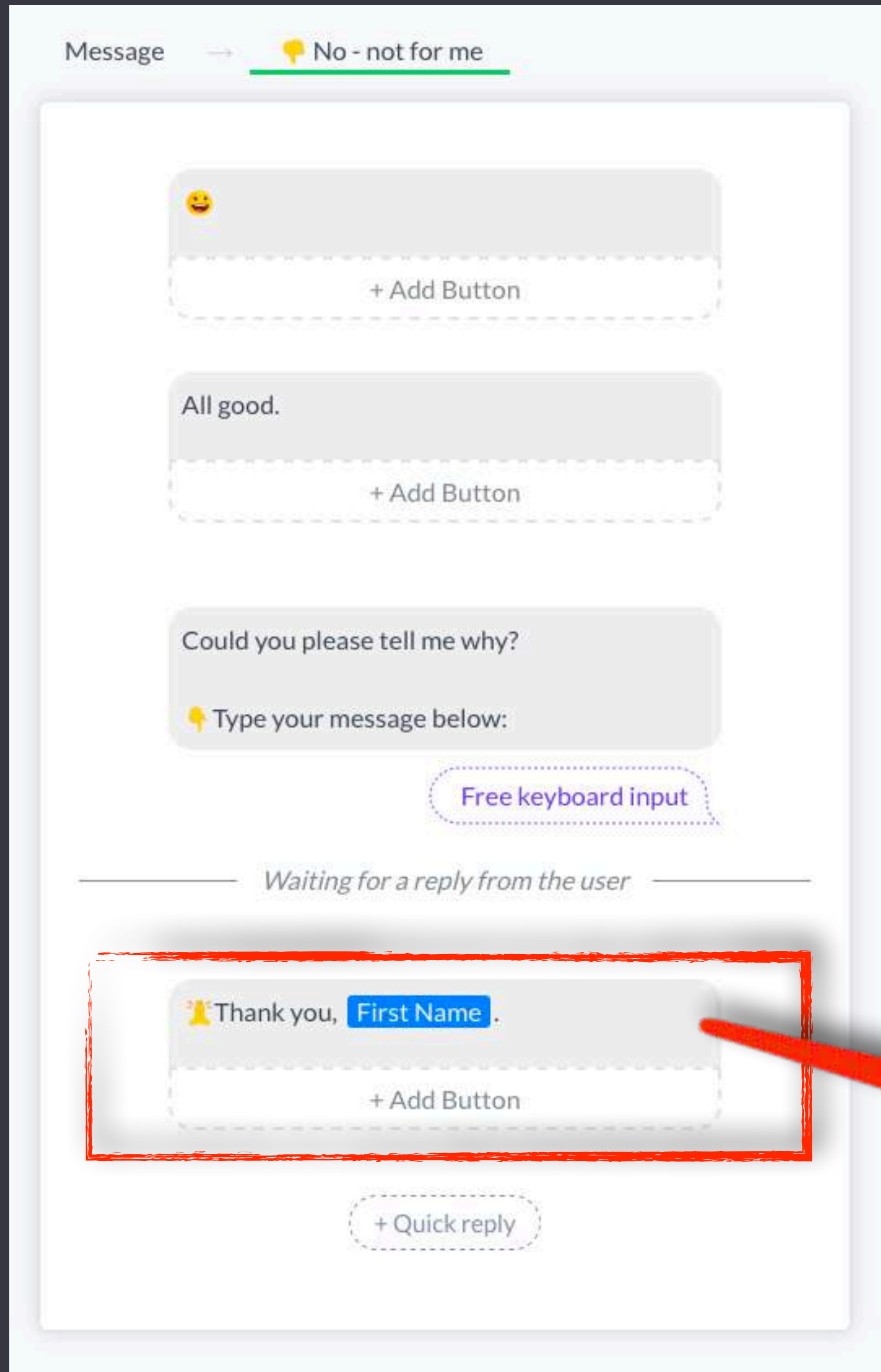
+ Add Button

+ Quick reply









Sequence View x Live Chat x Andrew

Secure https://manychat.com/fb1953733014907282/chat/1548135228532710

ManyChat Live Chat

Page Running Demo

Open (0) Closed Andrew Warner Open

Andrew Warner 20m
I'm not sure it's right for me

Dashboard
Audience
Live Chat
Growth Tools
Engage
Automation
Content
Settings

Andrew Warner
Subscriber
Male
English
20:18 (UTC-07)

User Tags
+ Add tag

Sequences
+ Subscribe to Sequence

Opted In through
Welcome Message

Custom Fields
Manage Custom Fields
Why no buy: I'm not sure it's right for me

Wednesday 7:55 PM

No - not for me

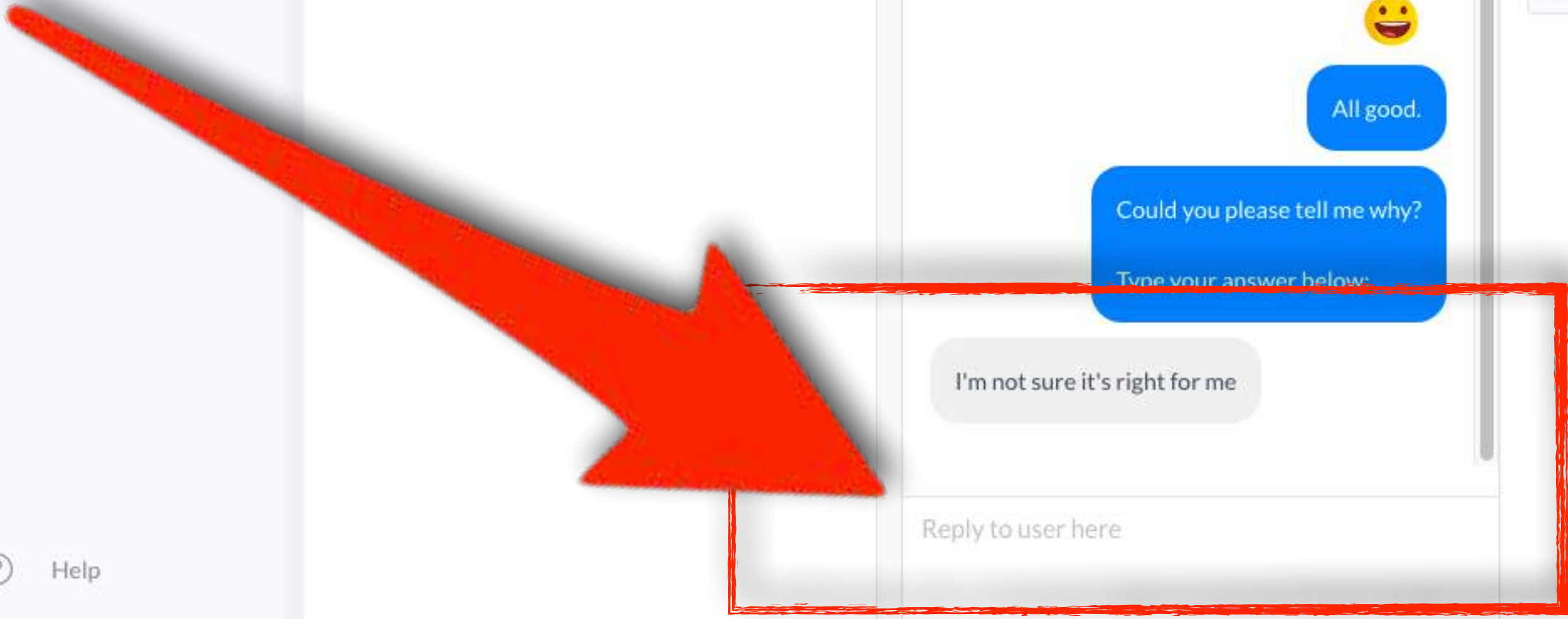
All good.

Could you please tell me why?
Type your answer below:

I'm not sure it's right for me

Reply to user here

Send





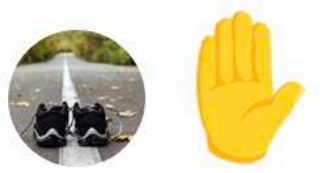
As you know, I'm an advocate of slim running sandals.
Would you ever use sandals, like the ones I've advocated here?

👍 Yes - I'd use them

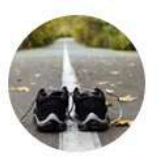
👋 I have a pair

👎 No - not for me

👍 Yes - I'd use them



High five!



Tomorrow I'll tell you about the new sandals I created for runners like us.



As you know, I'm an advocate of slim running sandals.

Would you ever use sandals, like the ones I've advocated here?

👍 Yes - I'd use them

👋 I have a pair

👎 No - not for me

👋 I have a pair

High five, Andrew!

Tomorrow I'll tell you about the sandals I invented.

You might want to add them to your collection

Send a Message

Message



As you know, I'm an advocate of slim running sandals.

Would you ever use sandals, like the ones I've advocated here?

👍 Yes - I'd use them	↩
👉 I have a pair	↩
👎 No - not for me	↩

+ Quick reply

Edit Button

Button Title:

👍 Yes - I'd use them

Do this when user presses the button:

Reply with message

Select reply message:

👍 Yes - I'd Use Them

Additional Actions

Subscribe to sequence

Sandal sales 1

+ New Action

Delete

Done



Message



As you know, I'm an advocate of slim running sandals.

Would you ever use sandals, like the ones I've advocated here?

👍 Yes - I'd use them



👉 I have a pair



👎 No - not for me



+ Quick reply

Edit Button

Button Title:

👉 I have a pair



6

Do this when user presses the button:

Reply with message

Select reply message:

👉 I Have A Pair



Additional Actions

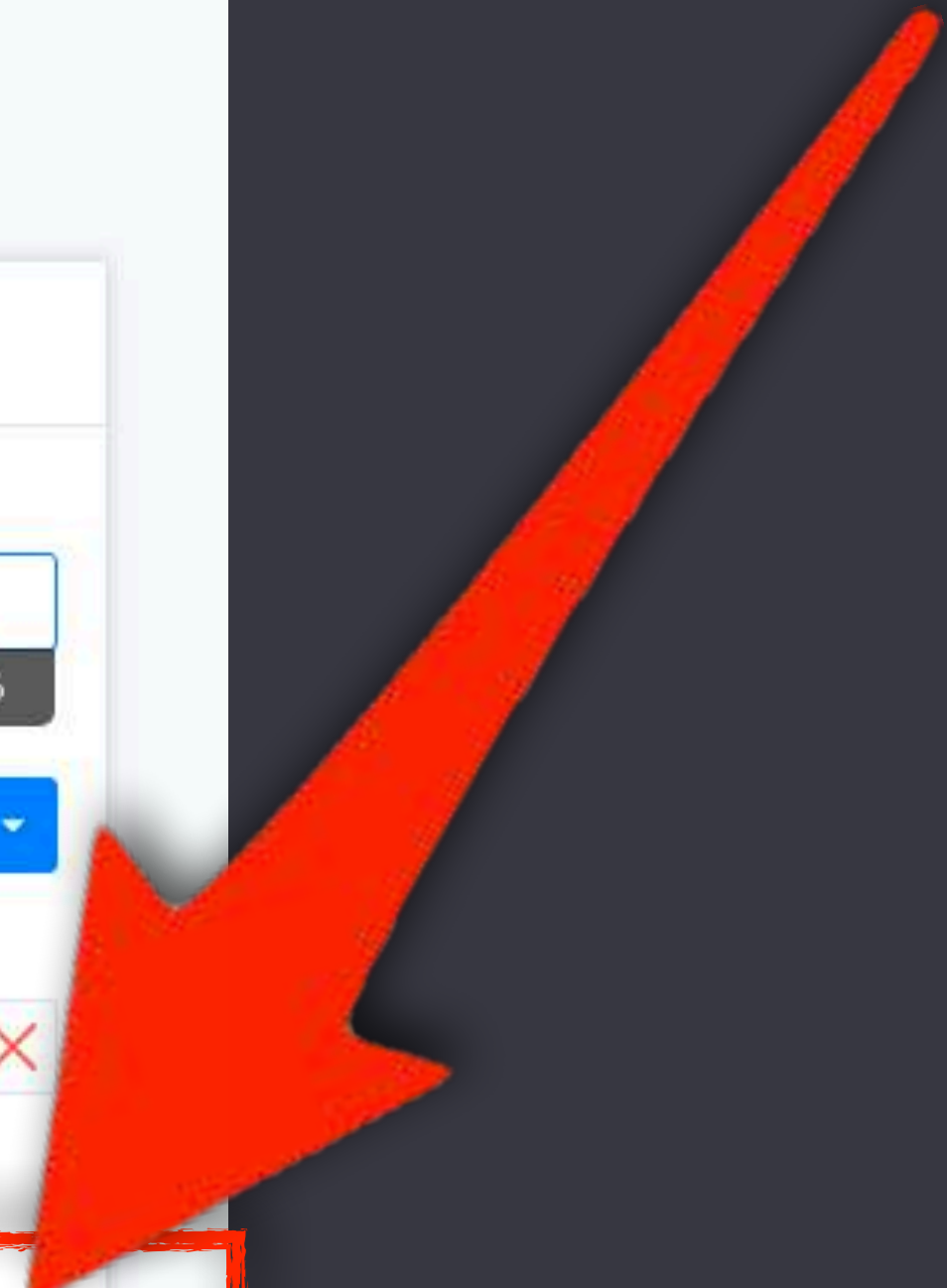
Subscribe to sequence

Sandal sales 1

+ New Action

Delete

Done



Sequences



Page
Running Demo



Dashboard



Audience



Live Chat



Growth Tools

Name

Sandal sales 1

Teach sequence



Sequences > Sandal sales 1

Content Settings

Delay

Active

Message

After 21 hours



Send Sell

After 21 hours



Send Call option

+ Message

Sequences > Sandal sales 1

Content Settings

Delay

Active

Message

After 21 hours



Send Sell

After 21 hours



Send Call option

+ Message

Sequences > Sandal sales 1

Content Settings

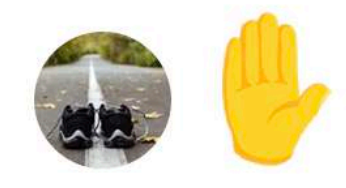
Delay	Active	Message
<u>After 21 hours</u>	<input checked="" type="checkbox"/>	Send Sell

<u>After 21 hours</u>	<input checked="" type="checkbox"/>	Send Call option
-----------------------	-------------------------------------	------------------

+ Message

Tomorrow I'll tell you about the new sandals I created for runners like us.

Yes - I'd use them



High five!

Tomorrow I'll tell you about the new sandals I created for runners like us.

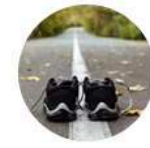


Yesterday you said you'd want to hear about my running invention.
Can I unroll it and show you how it saved my back?

Show the invention

Send a Message

saved my back?



Show the invention

Show the invention



Everything I taught you about running is baked into those shoes.

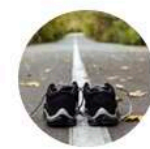
No cushion means your body learns to land using the form you were born knowing. 😲

What would you like to learn about it?

How it looks

How it works

How to order it



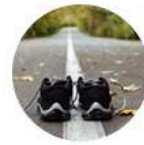
Send a Message

What would you like to learn about it?

🕶️ How it looks

🔧 How it works

📦 How to order it



🔧 How it works



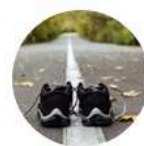
This is a Xero shoe.

Which means it has no needless weight.

And it looks great.

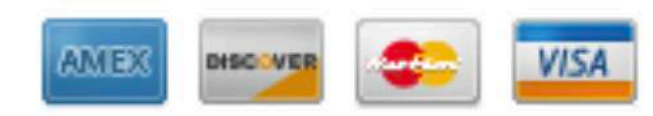
Would you like to buy one?

❤️ Order now





Credit Card



Card Number

Month

Year

Expiration Date



Security Code

Cardholder Name

Submit

Sequences > Sandal sales 1

Content Settings

Delay

Active

Message

After 21 hours






Send Sell

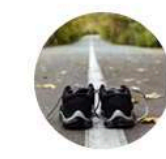
After 21 hours



Send Call option

+ Message

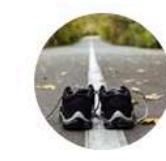
- What would you like to learn about it?
-  How it looks
-  How it works
-  How to order it





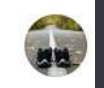
I know my running sandal is a bit different.

I'm never surprised when people have questions before they buy.

Hit the button below if you want to ask me anything.



-  Chat with me here
-  Call my store



Send a Message



I know my running sandal is a bit different.

I'm never surprised when people have questions before they buy.

Hit the button below if you want to ask me anything.

 [Chat with me here](#)

 [Call my store](#)

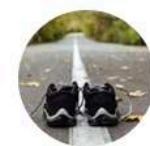


[Chat with me here](#)

Ask me anything below.

I can usually respond within minutes.

I almost always respond within a day



Send a Message

Dashboard

Audience

Live Chat

Growth Tools

Engage

Automation

Deliverables

Welcome

Keywords

Sequences

Content

Settings

Delay

Active

Message

After 1 day



Send Tip 1

After 1 day



Send Tip 2

After 1 day



Send Tip 3

After 1 day



Send Tip 4

After 1 day



Send Tip 5

After 1 day



Send Sales question

After 4 days



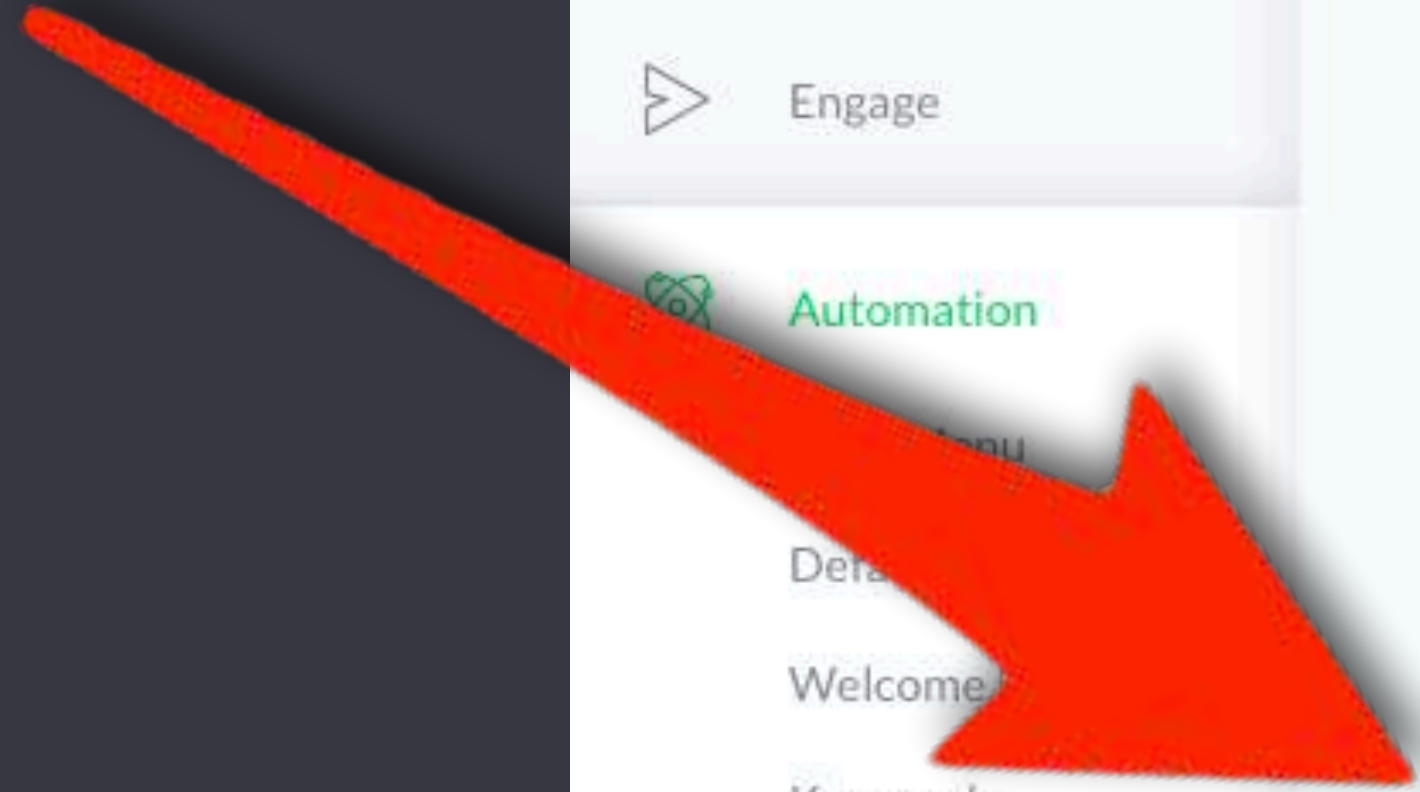
Send Tip 6

After 1 day



Send Tip 7

+ Message



Review

- 1. Your sequence should have a sales filter so you know who's ready to buy & why some aren't ready**
- 2. When someone says they don't want to buy, ask them why**
- 3. When someone is ready to buy, add them to a sales sequence**
- 4. Start your sale sequence within 24 hours**



Let's review this full module



Module 2:

Copywriting

- Know your bot's goal
- Be visual, concise & interactive
- Use GIFS, photos, videos, etc
- Let your sequence teach & sell
- Use the Dessert Technique